

AUDITED FINANCIAL STATEMENTS
SPORTS AUTHORITY OF THE COUNTY OF WILSON
A COMPONENT UNIT OF
WILSON COUNTY, TENNESSEE
YEAR ENDED JUNE 30, 2011

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SPORTS AUTHORITY OF THE COUNTY OF WILSON
A COMPONENT UNIT OF WILSON COUNTY, TENNESSEE

BOARD OF DIRECTORS

Nelson Steed, President
309 East Main Street
Lebanon, Tennessee 37087

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1098 Weston Drive
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4847-F McCrary Road
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Bill Heydel
524 Crowell Lane
Lebanon, Tennessee 37087

INDEPENDENT AUDITOR'S REPORT

To Comptroller of the Treasury and
The Board of Directors of
The Sports Authority of the County of Wilson
A Component Unit of Wilson County, Tennessee
Lebanon, Tennessee

We have audited the accompanying financial statements of the governmental activities and the major funds of the Sports Authority of the County of Wilson, a component unit of Wilson County, as of and for the year ended June 30, 2011, which collectively comprise the Authority's basic financial statements as listed in the table of contents. These financial statements are the responsibility of the Sports Authority of the County of Wilson's management. Our responsibility is to express opinions on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities and the major funds, of the Sports Authority of the County of Wilson as of June 30, 2011, and the respective changes in financial position, for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated February 26, 2012, on our consideration of the Sports Authority of the County of Wilson's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 6 through 9 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context.

We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Dempsey Ventrease + Follis, PLLC

Lebanon, Tennessee
February 26, 2012

Management's Discussion and Analysis

This section of the Sports Authority of the County of Wilson's (a component unit of Wilson County) audited financial statements presents our discussion and analysis of the Organization's financial performance during the fiscal year that ended on June 30, 2011. Please read it in conjunction with the financial statements, which follow this section.

Financial Highlights

- The Organization's net assets increased \$946,683 over the course of this year's operations. The change in net assets is a 4.79% increase in total net assets from the fiscal year ended June 30, 2010.
- During the year, the Sports Authority's expenses were \$946,683 less than the \$1,003,279 generated in taxes and other revenues for governmental programs. Fewer events at the Speedway caused sales tax revenue to decline from the prior year resulting in this figure being a little lower than the prior year.
- The total cost of the Organization's activities decreased 3% from \$58,348 in the fiscal year ended June 30, 2010 to \$56,596 in the fiscal year ended June 30, 2011.
- Balances of cash increased \$339,446 or 18.34% during the fiscal year ended June 30, 2011. Revenues continued to significantly outpace expenditures.
- Long-term debt decreased \$700,000 or (3.33)% due to regularly scheduled principal payments on the outstanding bonds.

Overview Of The Financial Statements

This annual report consists of three parts – management's discussion and analysis (this section), the basic financial statements, and required supplementary information. The basic financial statements include two kinds of statements that present different views of the Authority:

- The first two statements are government-wide financial statements that provide both long-term and short-term information about the Authority's overall financial status.
- The remaining statements are fund financial statements that focus on individual parts of the Authority, reporting the Authority's operations in more detail than the government-wide statements.
 - The governmental funds statements tell how general government services were financed in the short term as well as what remains for future spending.

The financial statements also include notes that explain some of the information in the financial statements and provide more detailed data. The statements are followed by a section of required supplementary information that further explains and supports the information in the financial statements.

Government-wide Statements

The government-wide statements report information about the Sports Authority as a whole using accounting methods similar to those used by private-sector companies. The statement of net assets includes all of the government's assets and liabilities. All of the current year's revenues and expenses are accounted for in the statement of activities regardless of when cash is received or paid.

The two government-wide statements report the Sports Authority's net assets and how they have changed. Net assets – the difference between the Sports Authority's assets and liabilities – is one way to measure the Sports Authority's financial health, or position.

- Over time, increases or decreases in the Authority's net assets are an indicator of whether its financial health is improving or deteriorating, respectively.
- To assess the overall health of the Sports Authority you need to consider additional non-financial factors.

Fund Financial Statements

The fund financial statements provide more detailed information about the Sports Authority's most significant funds – not the Sports Authority as a whole. Funds are accounting devices that the Sports Authority uses to keep track of specific sources of funding and spending for particular purposes.

- Some funds are required by State law and bond covenants.
- Other funds are established to control and manage money for particular purposes or to show that the government is properly using taxes.

The Sports Authority has only one kind of fund:

- Governmental funds – Most basic services are included in governmental funds, which focus on (1) how cash and other financial assets that can readily be converted to cash flow in and out and (2) the balances left at year-end that are available for spending. Consequently, the governmental funds statements provide a detailed short-term view that helps you determine whether there are more or fewer financial resources that can be spent in the near future to finance programs. Because this information does not encompass the additional long-term focus of the governmental funds statement, or on the subsequent page, that explains the relationships (or differences) between them.

Financial Analysis of the Organization as a Whole

Net Assets. The Organization's net assets increased \$946,683 between fiscal years 2010 and 2011. In comparison, net assets for the fiscal year ended June 30, 2010 increased \$1,010,306 from the fiscal year ended June 30, 2009.

Sports Authority For the County of Wilson Net Assets

	<u>2011</u>	<u>2010</u>	<u>% Change</u>
Current and Other Assets	\$ 2,210,011	\$ 1,965,802	12.42%
Capital Assets	-	-	-
Total Assets	<u>\$ 2,210,011</u>	<u>\$ 1,965,802</u>	12.42%
Current and Other Liabilities	21,018,268	21,720,742	(3.23)%
Net Assets			
Invested In Capital Assets			
Net of Depreciation			
Unrestricted	(21,000,000)	(21,700,000)	3.23%
Restricted for Debt Service	<u>2,191,743</u>	<u>1,945,060</u>	12.68%
Total Liabilities & Net Assets	<u>\$ 2,210,011</u>	<u>\$ 1,965,802</u>	12.42%

Changes In Net Assets. The Sports Authority's total revenues decreased from the prior fiscal year. Total revenues decreased \$65,375 or 6.12%. The Authority's primary sources of revenue are portions of sales tax revenues attributable to events held at the Speedway and portions of property taxes from the property owned by the Speedway. Operating revenues decreased \$64,883 or 6.1% primarily as a result of decreased sales tax revenue. Sales tax from events at the Speedway declined in the amount of \$74,149. Property tax revenue and miscellaneous increased \$8,747 or .95%. The remaining revenue is investment income resulting from the bond proceeds prior to their being used to build the Speedway or repay the debt. These revenues increased \$27.

The total cost of all programs decreased \$1,752 (3)% primarily due to reduced interest costs.

Sports Authority of the County of Wilson
 Changes In Net Assets
 June 30, 2011 and June 30, 2010

	<u>2011</u>	<u>2010</u>	<u>% Change</u>
Total Operating Revenues	\$1,003,106	\$ 1,068,508	(6.12) %
Total Operating Expenses	<u>56,596</u>	<u>58,348</u>	<u>(3) %</u>
Operating Income	946,510	1,010,160	(6.30)%
Non-Operating Income	<u>173</u>	<u>146</u>	<u>18.49%</u>
Increase In Net Assets	<u>\$ 946,683</u>	<u>\$ 1,010,306</u>	<u>(6.29) %</u>

Capital Assets. The Sports Authority of the County of Wilson does not own any capital assets. It was organized for the purpose of financing the Nashville Super Speedway and issued bonds to provide funds for that purpose. The Sports Authority will receive certain sales and property tax revenues from The State of Tennessee and Wilson County, Tennessee in order to meet the outstanding principal and interest amounts on the bonds. If these revenues are insufficient to repay the principal and interest on the bonds, Dover Downs is responsible for making up the difference.

Contacting The Organizations Financial Management

This financial report is designed to provide the citizens, taxpayers, and customers of Wilson County of the Organization's finances and to demonstrate the Organization's accountability for the money it receives. If you have questions about this report or need additional information, contact the Wilson County Finance Director, 228 E. Main Street Room 205, Lebanon, TN 37087.

GOVERNMENT-WIDE STATEMENTS

SPORTS AUTHORITY OF THE COUNTY OF WILSON
(a Component Unit of Wilson County, Tennessee)
STATEMENT OF NET ASSETS

June 30, 2011

	<u>Governmental Activities</u>
ASSETS	
Cash and Cash Equivalents	\$ 67
Cash - Held in Trust for Debt Service	2,190,171
Accounts Receivable from Primary Government	19,773
Total Assets	\$ 2,210,011
LIABILITIES AND NET ASSETS	
Accounts Payable	\$ 15,938
Accrued Interest on Bonds	2,330
Current Portion Long Term Debt	700,000
Total Current Liabilities	718,268
Long Term Liabilities	
Bonds Payable, Less Current Portion	20,300,000
Total Liabilities	21,018,268
Net Assets	
Restricted for Debt Service	2,191,743
Unrestricted (deficit)	(21,000,000)
Total Net Assets	(18,808,257)
Total Liabilities and Net Assets	\$ 2,210,011

See Notes To Financial Statements.

SPORTS AUTHORITY OF THE COUNTY OF WILSON
(a Component Unit of Wilson County, Tennessee)
STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED JUNE 30, 2011

Functions/Programs	Expenses	Program Revenues Grants and Contributions	Net (Expense) Revenue and Changes in Net Assets
Governmental Activities			
Interest on Long Term Debt	\$ 52,346	\$ -	\$ (52,346)
General & Administrative	4,250	4,250	-
	<u>\$ 56,596</u>	<u>\$ 4,250</u>	<u>\$ (52,346)</u>

General Revenues

Taxes:

Sales Taxes From Wilson County	\$ 16,447
Sales Taxes From State of Tennessee	55,790
Property Taxes From Wilson County	926,619
Unrestricted Investment Earnings	173
Total General Revenues, Special Items, & Transfers	<u>999,029</u>
Change In Net Assets	946,683
Net Assets - 6/30/10	<u>(19,754,940)</u>
Net Assets - 6/30/11	<u><u>\$ (18,808,257)</u></u>

See Notes To Financial Statements

FUND STATEMENTS

SPORTS AUTHORITY OF THE COUNTY OF WILSON
(a Component Unit of Wilson County, Tennessee)
COMBINED BALANCE SHEET
GOVERNMENTAL FUNDS
June 30, 2011

	Governmental Funds		Total
	General	Debt Service	Governmental Funds
ASSETS			
Cash and Cash Equivalents	\$ 67	\$ -	\$ 67
Cash - Held In Trust For Debt Service	-	2,190,171	2,190,171
Accounts Receivable from Primary Government	-	19,773	19,773
Accounts Receivable from State	-	-	-
Total Assets	\$ 67	\$ 2,209,944	\$ 2,210,011
LIABILITIES AND FUND BALANCES			
Accounts Payable	\$ 15,938	\$ -	\$ 15,938
Total Liabilities	15,938	-	15,938
Fund Balances			
Restricted for Debt Services	-	2,209,945	2,209,945
Unassigned (Deficit)	(15,872)	-	(15,872)
Total Fund Balances (Deficit)	(15,872)	2,209,945	2,194,073
Total Liabilities and Fund Balance	\$ 66	\$ 2,209,945	\$ 2,210,011

Reconciliation of the Balance Sheet of Governmental Funds to the Statement of Net Assets:

Total Fund Balance	\$ 2,194,073
Amounts reported for governmental activities in the statement of net assets are different because:	
Bonds Payable are not due and payable in the current period and therefore are not reported in the funds	(21,000,000)
Accrued Interest on bonds are not reported in the current period and therefore are not reported in the funds	(2,330)
Net Assets of Governmental Activities	\$ (18,808,257)

See notes to financial statements

SPORTS AUTHORITY OF THE COUNTY OF WILSON
(a Component Unit of Wilson County, Tennessee)
COMBINED STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE
GOVERNMENTAL FUNDS
FOR THE YEAR ENDED JUNE 30, 2011

	Governmental Funds		Total Governmental Funds
	General	Debt Service	
Revenues:			
Interest	\$ -	\$ 173	\$ 173
Contributions	4,250	-	4,250
Payments from Primary Government	-	943,066	943,066
Payments from State	-	55,790	55,790
Total Revenues	4,250	999,029	1,003,279
Expenditures:			
Interest & Letter of Credit Fees	-	54,820	54,820
General and Administrative	4,250	-	4,250
Principal Payments on Long-Term Debt	-	700,000	700,000
Total Expenditures	4,250	754,820	759,070
Excess (Deficiency) of Revenues Over Expenditures	-	244,209	244,209
Fund Balance			
Beginning of Period	(15,871)	1,965,735	1,949,864
End of Period	\$ (15,871)	\$ 2,209,944	\$ 2,194,073
Net Change In Fund Balances - Total Governmental Funds			\$ 244,209
Amounts reported for governmental activities in the statement of activities are different because			
Repayment of debt principal is an expenditure in the governmental funds, but the repayment reduces long-term liabilities in the statement of net assets.			700,000
Some expenses reported in the statement of activities do not require use of current financial resources and are not reported as expenditures in governmental funds. These include:			
Accrued Interest on Bonds - 6/30/11			(2,330)
Accrued Interest on Bonds - 6/30/10			4,804
Change In Net Assets of Governmental Activities			\$ 946,683

See notes to financial statements

SPORTS AUTHORITY OF THE COUNTY OF WILSON
A COMPONENT UNIT OF WILSON COUNTY, TENNESSEE

NOTES TO FINANCIAL STATEMENTS

June 30, 2011

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A. Reporting Entity

The Sports Authority of the County of Wilson was established for the purpose of planning, promoting, financing, constructing, acquiring, renovating, equipping and enlarging sports complexes, stadiums, arenas, structures and facilities for public participation and enjoyment of professional and amateur sports, fitness, health and recreational facilities.

The Organization is a component unit of Wilson County, Tennessee, the primary government. The Wilson County Board of Commissioners appoints the board members of the Organization. According to the Organization's Charter, it is an instrumentality of Wilson County and in the event of dissolution, all funds and properties owned by the Organization will vest with the County. Also, the County is providing funding through an agreement to remit certain property taxes and a portion of certain sales taxes to the Organization. Therefore, the Organization is a component unit of Wilson County, Tennessee.

B. Government-Wide and Fund Financial Statements

The government-wide financial statements include the statement of net assets and the statement of activities. These statements report financial information for the Sports Authority as a whole. Individual funds are not displayed in the government-wide financial statements and the Authority has only governmental activities supported by taxes and general revenues.

The statement of activities reports the expenses of a given function offset by program revenues directly connected with the functional program. A function is an assembly of similar activities and may include portions of a fund or summarize more than one fund to capture the expenses and program revenues associated with a distinct functional activity. Program revenues include: (1) charges for services which report fees, fines and forfeitures, and other charges to users of the Authority's services; (2) operating grants and contributions which finance annual operating activities including restricted investment income; (3) capital grants and contributions which fund the acquisition, construction, or rehabilitation of capital assets and include fees to developers. Taxes and other revenue sources not properly included with program revenues are reported as general revenues.

SPORTS AUTHORITY OF THE COUNTY OF WILSON
A COMPONENT UNIT OF WILSON COUNTY, TENNESSEE

NOTES TO FINANCIAL STATEMENTS

June 30, 2011

Fund Financial Statements

Fund financial statements are provided for the governmental funds.

C. Measurement Focus, Basis of Accounting, and Financial Statement Presentation

The financial statements of the Sports Authority are prepared in accordance with generally accepted accounting principles (GAAP).

The government-wide statements report using the economic resources measurement focus and the accrual basis of accounting generally including the reclassification or elimination of internal activity (between or within funds). Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows.

Governmental fund financial statements report using the current financial resources measurement focus and the modified accrual basis of accounting. Revenues are recognized when they are both measurable and available. Available means collectible within the current period or soon enough thereafter to pay current liabilities. The Sports Authority considers revenues to be available if they are collected within 60 days of the end of the fiscal year. Expenditures are recorded when the related fund liability is incurred, except for general obligation bond principal and interest which are reported as expenditures in the year due.

The Sports Authority's general spending prioritization policy is to consider restricted resources to have been used first, followed by committed, assigned, and unassigned amounts when expenditures have been incurred for which resources in more than one classification could be used.

D. Fund Types and Major Funds

The Sports Authority reports the following major governmental funds:

General Fund – The General Fund is the general operating fund of the Organization. It is used to account for all financial resources except those required to be accounted for in another fund.

Debt Service Fund - This fund has been established to accumulate resources for the payment of principal and interest on long-term general obligation bonds.

SPORTS AUTHORITY OF THE COUNTY OF WILSON
A COMPONENT UNIT OF WILSON COUNTY, TENNESSEE

NOTES TO FINANCIAL STATEMENTS

June 30, 2011

E. Bad Debt

The Sports Authority has recorded no provision for bad debts as all accounts receivable are considered fully collectible.

NOTE 2 – CASH AND CASH EQUIVALENTS

At June 30, 2011 the bank balance of cash and cash equivalent is \$2,190,240. The deposits are completely insured by FDIC insurance and by the state bank collateral pool.

NOTE 3 – LONG-TERM DEBT

Long-term debt at June 30, 2011 consists of \$21,000,000 variable rate tax exempt infrastructure revenue bonds, issued September 29, 1999, due serially to September 1, 2029. These bonds are limited obligations of the Organization, payable solely from the revenues described in note 5 below. Except to the extent of their obligation with respect to these revenues, neither the Organization, the Primary Government nor the State of Tennessee has any liability with respect to the payment of these bonds.

A summary of changes in long-term debt follows:

<u>Balance</u> <u>Beginning</u>	<u>Additions</u>	<u>Retirement</u>	<u>Balance</u> <u>Ending</u>
<u>\$21,700,000</u>	<u>\$ -</u>	<u>\$ 700,000</u>	<u>\$21,000,000</u>

Amounts Due
Within One
Year
\$ 700,000

SPORTS AUTHORITY OF THE COUNTY OF WILSON
A COMPONENT UNIT OF WILSON COUNTY, TENNESSEE

NOTES TO FINANCIAL STATEMENTS

June 30, 2011

NOTE 3 – LONG TERM DEBT – CONTINUED

Annual requirements to amortize long-term debt:

The annual debt service requirements to maturity as of June 30, 2011 are as follows:

Year Ending <u>June 30</u>	<u>Principal</u>	<u>Interest</u>
2012	700,000	609,000
2013	700,000	588,000
2014	800,000	564,000
2015	800,000	540,000
2016	800,000	516,000
2017 – 2021	4,900,000	2,154,000
2022 – 2026	6,200,000	1,308,000
2027 – 2030	<u>6,100,000</u>	<u>285,000</u>
	<u>\$ 21,000,000</u>	<u>\$ 6,564,000</u>

NOTE 4 – RISK MANAGEMENT

The Organization is exposed to the risk of loss from general liability. The Sports Authority has been named as an additional insured on the general liability policy of Dover Motorsports, Inc.

NOTE 5 – REVENUE

Per the Development Agreement between the Organization, the Primary Government and the Developer, the Primary Government will pay to the Organization annually the amount of real property taxes determined to be due for the first calendar year after the completion of the construction of the facility (the “base year taxes”) plus \$100,000, not to exceed the actual property tax collected. Also, with regards to the sales taxes collected at the facility, the Organization is entitled to the entire State portion and 1.5% of the local portion (currently 2.25%). These funds are to be used by the organization to pay: (1) the necessary and ordinary expenses not to exceed \$10,000 per year; (2) principal and interest due on the bonds during the year following the receipt of such funds; (3) to pay the principal and interest on any additional indebtedness incurred for additional infrastructure costs of the facility; (4) to pay reasonable and ordinary expenses exceeding \$10,000 and (5) for funding an escrow account to pay or prepay the bonds.

SPORTS AUTHORITY OF THE COUNTY OF WILSON
A COMPONENT UNIT OF WILSON COUNTY, TENNESSEE

NOTES TO FINANCIAL STATEMENTS

June 30, 2011

NOTE 5 – REVENUE (CONTINUED)

Revenues and related amounts receivable for the year ended June 30, 2011 are as follows:

	<u>Revenue</u>	<u>Receivable</u>
Property Tax	\$ 926,619	\$ -
Sales Tax - County	<u>16,447</u>	<u>19,773</u>
	<u>\$ 943,066</u>	<u>\$ 19,773</u>
Sales Tax - State	<u>\$ 55,790</u>	<u>\$ -</u>

NOTE 6 – LETTER OF CREDIT

The bonds described in Note 3 are secured by a direct-pay letter of credit with US Bank from Dover Downs Entertainment, Inc. The Sports Authority is responsible for paying the fees associated with any monies drawn on the letter of credit. The letter of credit is not an obligation of the Sports Authority but is used to secure the outstanding bonds.

NOTE 7 – BUDGET

The Sports Authority is not legally required to develop a budget for its activities. Accordingly, no budget to actual comparative information is presented.

NOTE 8 – SUBSEQUENT EVENT

In August 2011, Dover Motorsports announced that its wholly owned subsidiary, Nashville Speedway would not continue in operation. The Sports Authority of Wilson County receives sales tax revenue from the operations of the Nashville Speedway – see Note 5 regarding the Authority’s use of these revenues and Note 3 regarding the bond debt. This announcement will not affect the net assets or operating activities of the Authority, as obligations will continue to be paid from any applicable property taxes. To the extent that the taxes are insufficient, Dover Motorsports provides a letter of credit which can be drawn on to make up any difference.

**REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON
COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL
STATEMENTS PERFORMED IN ACCORDANCE WITH
GOVERNMENT AUDITING STANDARDS**

To the Comptroller of the Treasury
And the Board of Directors of
The Sports Authority of the County of Wilson
A Component Unit of Wilson County, Tennessee
Lebanon, Tennessee

We have audited the financial statements of the governmental activities and the major funds of the Sports Authority of the County of Wilson, a component unit of Wilson County as of and for the year ended June 30, 2011, which collectively comprise the Sports Authority of the County of Wilson's basic financial statements and have issued our report thereon dated February 26, 2012. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

Management of the Sports Authority of the County of Wilson is responsible for establishing and maintaining effective internal control over financial reporting. In planning and performing our audit, we considered the Sports Authority of the County of Wilson's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Sports Authority of the County of Wilson's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Sports Authority of the County of Wilson's internal control over financial reporting.

Our consideration of internal control over financial reporting was for the limited purpose described in the preceding paragraph and was not designed to identify all deficiencies in internal control over financial reporting that might be significant deficiencies or material weaknesses and therefore, there can be no assurance that all deficiencies, significant deficiencies, or material weaknesses have been identified. However, as described in the accompanying Schedule of Findings and Responses we identified certain deficiencies in internal control over financial reporting that we consider to be material weaknesses.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. We consider the deficiencies described in the accompanying Schedule of Findings and Responses as Finding #1 to be a material weakness.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Sports Authority of the County of Wilson's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*

The Sports Authority of the County of Wilson's response to the findings identified in our audit is described in the accompanying Schedule of Findings and Responses, Finding #1. We did not audit the Sports Authority of the County of Wilson's response and, accordingly, we express no opinion on it.

This report is intended solely for the information and use of management, the board of directors, others within the entity, Wilson County, and the Tennessee Comptroller of the Treasury and is not intended to be and should not be used by anyone other than these specified parties.

Dempsey Vantrouse & Fellers, P.C.

Lebanon, Tennessee
February 26, 2012

SPORTS AUTHORITY OF THE COUNTY OF WILSON
SCHEDULE OF FINDINGS AND RESPONSES
JUNE 30, 2011

FINDING # 1 – INABILITY TO MONITOR SALES TAX REVENUE AND PAYMENTS FROM WILSON COUNTY, TENNESSEE

CONDITION:

The Sports Authority of the County of Wilson does not have procedures in place to monitor the sales tax revenue due from Wilson County, or to track the payments of those revenues. Per the Development Agreement between the Nashville Speedway U.S.A., Inc., The Sports Authority of the County of Wilson, and Wilson County, Tennessee;

“The Sports Authority and Wilson County acknowledge that the Proposed Legislation contains a provision which provides that all of the state and local portions of the sales tax collected on admissions, concessions, parking and other services sold at the Speedway will be paid to the Sports Authority and will be available to be used by the Sports Authority to make payments on the Bonds. ...The Sports Authority and Wilson County hereby agree that the portion of the local sales collections of the Speedway Sales Tax Revenues derived by applying a tax rate of .75% shall be paid to Wilson County for its exclusive use with the remainder payable to the Sports Authority.”

Due to an error in the formula being used by Wilson County, a larger portion of the local sales tax was being retained by Wilson County than was appropriate. Because the Sports Authority did not have procedures in place to monitor the amount of sales tax revenue and the ultimate collection of those revenues from Wilson County, this error went undetected for an extended period of time.

RECOMMENDATION:

We recommend that the Sports Authority of the County of Wilson obtain notification from the Wilson County, Tennessee Trustees office when the state remits the local option portion of the sales tax from Speedway events. At that time, the treasurer of other designated board member should multiply the total remittance from the state for local option sales tax by 64.75% to compute the amount that should be remitted to the Sports Authority of the County of Wilson. The trust fund bank statements should be monitored to see that amount is deposited from Wilson County.

MANAGEMENT’S RESPONSE:

Due to closing of the Nashville Speedway we do not anticipate any further collection of sales tax revenue from Wilson County, Tennessee other than that which is noted in accounts receivable.