

**THE INDUSTRIAL DEVELOPMENT BOARD OF
CLAIBORNE COUNTY, TENNESSEE**

AUDIT REPORT

JUNE 30, 2013

Prepared by:

Dale C. Isabell, CPA

TABLE OF CONTENTS

	Exhibit	Page
INTRODUCTORY SECTION		
The Industrial Development Board of Claiborne County, Tennessee Board Members		1

FINANCIAL SECTION

Independent Auditor’s Report		2
Management’s Discussion and Analysis		5
FINANCIAL STATEMENTS:		
Government-Wide Financial Statements:		
Statement of Net Position	A	8
Statement of Activities	B	9
Fund Financial Statements:		
Balance Sheet – Governmental Funds	C1	10
Reconciliation of the Governmental Fund Balance Sheet to the Statement of Net Position	C2	11
Statements of Revenues, Expenditures, and Changes in Fund Balances – Governmental Fund	C3	12
Reconciliation of the Statement of Revenues Expenditures and Changes in Fund Balances of Governmental Fund to the Statement of Activities	C4	13
Notes to Financial Statements		14
OTHER SUPPLEMENTAL INFORMATION:		
Schedule of Expenditures of Federal and State Awards	D1	21
Schedule of Changes in General Long-Term Debt	D2	22

INTERNAL CONTROL AND COMPLIANCE

Independent Auditor’s Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards		23
Schedule of Findings		25
Summary Schedule of Prior Audit Findings		26

INTRODUCTORY SECTION

**THE INDUSTRIAL DEVELOPMENT BOARD OF CLAIBORNE COUNTY,
TENNESSEE
BOARD MEMBERS**

BOARD MEMBERS AND OFFICERS

<i>Chairman:</i>	Rob Barger
<i>Vice Chairman:</i>	Roger Ball
<i>Secretary</i>	Glenn Fultz

BOARD MEMBERS

Eugene Bundren
Danny Stone
Jared Palazzola
John Schneider
Bill Dunavant
Eddie Overholt

FINANCIAL SECTION

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INDEPENDENT AUDITOR'S REPORT

Board of Directors
The Industrial Development Board of
Claiborne County, Tennessee

Report on the Financial Statements

I have audited the accompanying financial statements of the governmental activities and the General Fund of The Industrial Development Board of Claiborne County, Tennessee (a component unit of Claiborne County Tennessee) as of and for the year ended June 30, 2013, and the related notes to the financial statements, which collectively comprise the board's basic financial statements as listed in the table of contents. These financial statements are the responsibility of The Industrial Development Board of Claiborne County, Tennessee's management. My responsibility is to express opinions on these financial statements based on my audit.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

My responsibility is to express opinion on these financial statements based on my audit. I conducted my audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, I have also issued my report dated November 18, 2013, on my consideration of The Industrial Development Board's of Claiborne County, Tennessee, internal control over financial reporting and on my tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of my testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting and compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be considered in assessing the results on my audit.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion on pages 5 through 7 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. I have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to my inquiries, the basic financial statements, and other knowledge I obtained during my audit of the basic financial statements. I do not express an opinion or provide any assurance on the information because the limited procedures do not provide me with sufficient evidence to express an opinion or provide any assurance.

My audit was conducted for the purpose of forming opinion on the financial statements that collectively comprise The Industrial Development Board of Claiborne County, Tennessee financial statements. The introductory section and the other supplementary information are presented for purposes of additional analysis and are not a required part of the basic financial statements. The schedule of expenditures of federal and state awards is presented for purposes of additional analysis as required by U. S. Office of Management and Budget Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations, and is also not a required part of the basic financial statements.

The schedule of expenditures of federal and state awards and the other supplementary information are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In my opinion the schedule of federal and state awards, and the other supplementary information are fairly stated in all material respects in relation to the basic financial statements as a whole.

The introductory section has not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, I do not express an opinion or provide any assurance on it.

Unmodified Opinion

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the governmental activities and the General Fund of The Industrial Development Board of Claiborne County, Tennessee, as of June 30, 2013, and the changes in financial position thereof for the year ended June 30, 2013 in conformity with accounting principles generally accepted in the United States of America.

Dale C. Isabell, CPA

November 18, 2013

**THE INDUSTRIAL DEVELOPMENT BOARD OF
CLAIBORNE COUNTY, TENNESSEE
MANAGEMENT'S DISCUSSION AND ANALYSIS
JUNE 30, 2013**

This discussion and analysis is intended to be an easily readable analysis of the Industrial Development Board of Claiborne County, Tennessee (Board) financial activities for the year ended June 30, 2013, based on currently known facts, decisions or conditions. This analysis focuses on activities for the period and should be read in conjunction with the financial statements following.

Report Layout

Besides this Management's Discussion and Analysis (MD&A), the report consists of government-wide financial statements, fund financial statements, and the notes to the financial statements. Included in the statements are the statement of net position, statement of activities and changes in net position. The Board's activities are all governmental type activities and include basic economic development services and administration. These government-wide statements are designed to be more corporate-like in that all activities are consolidated into a total for the Board.

Basic Financial Statements

- The Statement of Net Position focuses on resources available for future operations. In simple terms, this statement presents a snap-shot view of the assets of the Board, the liabilities it owes, and the net difference. The net difference is further separated into amounts invested in capital assets and unrestricted amounts.
- The Statement of Activities focuses on gross and net costs of the Board's programs and the extent to which such programs rely upon general revenues. This statement summarizes and simplifies the user's analysis to determine the extent to which programs are self-supporting and/or subsidized by the general revenues.
- Fund financial statements focus separately on governmental funds. Governmental fund statements follow the more traditional presentation of financial statements.
- The notes to the financial statements provide additional disclosures required by governmental accounting standards and provide information to assist the reader in understanding the Board's financial condition.

The MD&A is intended to explain the significant changes in financial position and differences in operation between the current and prior year.

Board as a Whole

Government-wide Financial Statements

A condensed version of the Statement of Net Position follows:

Net Position at Year-end

	<u>2013</u>	<u>2012</u>
Cash and investments	\$126,095.91	\$338,623.77
Receivables	640,781.33	746,526.77
Capital assets, net of depreciation	<u>491,833.00</u>	<u>504,504.00</u>
Total assets	<u>\$1,258,710.24</u>	<u>\$1,589,654.54</u>
Current liabilities	\$.00	\$39,177.73
Long-term liabilities	<u>578,111.00</u>	<u>670,619.00</u>
Total liabilities	<u>\$578,111.00</u>	<u>\$709,796.73</u>
Net Position:		
Net Investment in capital assets	\$491,833.00	\$504,504.00
Unrestricted net assets	<u>188,766.24</u>	<u>375,353.81</u>
Total Net Position	<u>\$680,599.24</u>	<u>\$879,857.81</u>

The net assets decreased \$ 199,258.57 mainly on expenses related to Walter State Campus pass through funding for construction.

A condensed version of the Statement of Activities follows:

For the Period Ended

	<u>2013</u>	<u>2012</u>
Revenues		
Program revenues		
Operating grants and contributions	\$ 452,289.88	\$ 1,089,758.45
General Revenue		
Hotel Motel Tax	-0-	100,695.20
Sales-Type Lease Income	-0-	796,796.25
Lease Rentals	12,000.00	-0-
Interest Income	15,093.12	32,328.86
Miscellaneous	-0-	13,701.42
Other Sources-Bond Proceeds	<u>-0-</u>	<u>0</u>
Total General Revenues	<u>\$ 27,093.12</u>	<u>\$ 943,521.73</u>
Expenses		
Economic development	\$ 678,641.57	\$ 2,156,392.14
Debt Service	<u>-0-</u>	<u>20,686.42</u>
Total Expenses	<u>\$ 678,641.57</u>	<u>\$ 2,177,078.56</u>
Change in net position	(199,258.57)	(143,798.38)
Beginning net assets adjusted	<u>879,857.81</u>	<u>1,023,656.19</u>
Ending net position	<u>\$ 680,599.24</u>	<u>\$ 879,857.81</u>

Financial Analysis of the General Fund

The General Fund is the chief operating fund of the Board. At the end of the current fiscal year, the fund balance of the General Fund was \$ 140,559.01 of which \$ 140,559.01 is unassigned.

The General Fund Balance of the Board decreased by \$ 197, 188.69 during the current fiscal year. This decrease related primarily to the expenses for Economic Development.

Capital Assets and Debt Administration

Capital Assets

At June 30, 2013 the Board had \$ 491,833.00 invested in Capital Assets consisting of Buildings.

	Capital Assets at Year-end	
	<u>2013</u>	<u>2012</u>
Capital assets, net	<u>\$ 491,833.00</u>	<u>\$ 504,504.00</u>

The capital assets decreased by \$ 12,671.00 during the year ended June 30, 2013, resulting from accumulated depreciation.

Economic Factors for Next Year

The board looks to a very favorable 2013-2014 fiscal year.

The Board's financial statements are designed to present users (citizens, taxpayers, customers, investors, and creditors) with a general overview of the Board's finances and to demonstrate the Board's accountability.

EXHIBIT A

**THE INDUSTRIAL DEVELOPMENT BOARD OF
CLAIBORNE COUNTY, TENNESSEE
STATEMENT OF NET POSITION
JUNE 30, 2013**

Assets:

Current Assets:

Cash with Trustee	\$126,095.91
Accounts Receivable	13,463.10
Notes Receivable – Current	<u>1,000.00</u>

Total Current Assets \$140,559.01

Non-Current Assets:

Sales-Type Lease Receivable	\$625,318.23
Notes Receivable	<u>1,000.00</u>

Total Non-Current Assets \$626,318.23

Capital Assets:

Assets Net of Depreciation:	
Buildings	<u>\$491,833.00</u>

Total Assets **\$1,258,710.24**

Liabilities and Net Position:

Liabilities:

Current Liabilities:

Accounts Payable	\$ <u> .00</u>
<i>Total Current Liabilities:</i>	\$ <u> .00</u>

Long-Term Liabilities:

Notes Payable	\$578,111.00
<i>Total Long-Term Liabilities</i>	<u>\$578,111.00</u>

Total Liabilities **\$578,111.00**

Net Position:

Net Investment In Capital Assets	\$491,833.00
Unrestricted Net Position	<u>188,766.24</u>

Total Net Position **\$680,599.24**

TOTAL LIABILITIES AND NET POSITION **\$1,258,710.24**

The accompanying notes are an integral part of these financial statements.

EXHIBIT B

THE INDUSTRIAL DEVELOPMENT BOARD OF
CLAIBORNE COUNTY, TENNESSEE
STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED JUNE 30, 2013

Functions/Programs	Program Revenues				Net (Expense) Revenue and Changes in Net Position Government Activities
	<u>Expenses</u>	<u>Charges for Services</u>	<u>Operating Grants and Contributions</u>	<u>Capital Grants and Contributions</u>	
Governmental Activities					
Economic Development	\$ 678,641.57	\$-0-	\$ 452,289.88	\$0.00	(\$ 226,351.69)
Debt Service	<u>.00</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>.00</u>
Total Governmental Activities	\$ <u>678,641.57</u>	\$-0-	\$ <u>452,289.88</u>	\$0.00	(\$ <u>226,351.69</u>)
GENERAL REVENUES:					
Lease Rental Income					12,000.00
Interest Income					<u>15,093.12</u>
Total General Revenues					\$ <u>27,093.12</u>
Change In Net Position					(\$199,258.57)
Net Position Beginning of Year					879,857.81
Net Position- End of Year					\$ <u>680,599.24</u>

The accompanying notes are an integral part of these financial statements.

EXHIBIT C1

**THE INDUSTRIAL DEVELOPMENT BOARD OF
CLAIBORNE COUNTY, TENNESSEE
BALANCE SHEET
GOVERNMENTAL FUND
JUNE 30, 2013**

ASSETS:

Current Assets:

Cash With Trustee	\$126,095.91
Accounts Receivable	13,463.10
Notes Receivable	<u>1,000.00</u>
Total Current Assets	<u>\$140,559.01</u>

TOTAL ASSETS **\$140,559.01**

LIABILITIES AND FUND BALANCES:

Liabilities:

Current Liabilities:

Accounts Payable	\$ <u>.00</u>
Total Current Liabilities	<u>\$.00</u>
Total Liabilities	<u>\$.00</u>

Fund Balances:

Unassigned Fund Balance	<u>\$140,559.01</u>
Total Fund Balances	<u>\$140,559.01</u>

TOTAL LIABILITIES AND FUND BALANCES **\$140,559.01**

The accompanying notes are an integral part of these financial statements.

EXHIBIT C2

**THE INDUSTRIAL DEVELOPMENT BOARD OF
CLAIBORNE COUNTY, TENNESSEE
RECONCILIATION OF THE GOVERNMENTAL FUND BALANCE SHEET
TO THE STATEMENT OF NET POSITION
JUNE 30, 2012**

Fund Balances – Total Governmental Funds **\$140,559.01**

Amounts reported for governmental activities in the Statement of Net Assets
are different because:

- | | |
|--------------------------------------------------------------------------------------------------------------------------------------------|-----------------|
| (1) Capital assets used in governmental activities are not financial resources and, therefore, are not reported in the governmental funds. | 491,833.00 |
| (2) Sales-Type Lease Receivable | 625,318.23 |
| Non-Current Related Notes Payable | (578,111.00) |
| (3) Non-Current Notes Receivable | <u>1,000.00</u> |

NET POSITION (DEFICIT) OF GOVERNMENTAL ACTIVITIES **\$680,599.24**

The accompanying notes are an integral part of these financial statements.

EXHIBIT C3
**THE INDUSTRIAL DEVELOPMENT BOARD OF
 CLAIBORNE COUNTY, TENNESSEE
 STATEMENT OF REVENUES, EXPENDITURES, AND
 CHANGES IN FUND BALANCES
 GOVERNMENTAL FUND
 FOR THE YEAR ENDED JUNE 30, 2013**

Revenues

Intergovernmental Revenues:	
EDI Grant- State of Tennessee	\$ 77,973.80
ARC Grant-State of Tennessee	250,000.00
Claiborne County Government	49,825.12
City of Harrogate	1,000.00
Town of Cumberland Gap	<u>1,000.00</u>
Total Intergovernmental Revenues	<u>379,798.92</u>
Compensation For Loss Sale Or Damage To Property:	
Lease Rental Income-Alpha School	12,000.00
Sales-Type Lease Income	<u>80,906.88</u>
Total Compensation For Loss Sale or Damage To Property	<u>92,906.88</u>
Revenue From Use of Money or Property:	
Interest Income	<u>15,093.12</u>
Total Revenues From Use of Money or Property	<u>15,093.12</u>
Other Local Revenues:	
Contributions-Walter State Foundation	<u>73,490.96</u>
Total Other Local Revenues	<u>73,490.96</u>
Total Revenues	\$ 561,289.88
Other Sources:	
Note Proceeds	<u>.00</u>
Total Revenues and Other Sources	\$ 561,289.88
Expenditures:	
Economic Development:	
Auditing and Accounting Fees	9,750.00
Chamber of Commerce	10,000.00
Pass through Funding- Construction	618,019.73
Survey	1,100.00
Job Training Initiative-England Expansion	26,000.00
Trustee's Commission	<u>1,100.84</u>
Total Economic Development	<u>\$ 665,970.57</u>
Debt Service:	
Principal On Notes	<u>\$ 92,508.00</u>
Total Debt Service	<u>\$ 92,508.00</u>
Total Expenditures	\$ 758,478.57
Total Revenues and Other Sources Over or (Under) Expenditures	(197,188.69)
Fund Balance July 1, 2012	<u>337,747.70</u>
Fund Balance June 30, 2012	<u>\$140,559.01</u>

The accompanying notes are an integral part of these financial statements.

EXHIBIT C4

**THE INDUSTRIAL DEVELOPMENT BOARD OF
CLAIBORNE COUNTY, TENNESSEE
RECONCILIATION OF THE STATEMENT OF REVENUES,
EXPENDITURES AND CHANGES IN FUND BALANCES
OF GOVERNMENTAL FUND TO THE STATEMENT
OF ACTIVITIES
FOR THE YEAR ENDED JUNE 30, 2013**

Net Changes In Fund Balances – Governmental Fund (Exhibit C3) (\$197,188.69)

Amounts reported for governmental activities in the Statement of Activities (Exhibit B) are different because:

- (1) Governmental funds report capital outlay as expenditures. However, in the Statement of Activities, the cost of these assets is allocated over their useful lives and reported as as depreciation expense. The amount that capital outlays differ from depreciation is itemized as follows:

Add: Capital Outlays in the current period	0.00	
Less: Current year depreciation	(12,671.00)	(12,671.00)

- (2) Revenues in the statement of activities that do not provide Current financial resources are not reported as revenues in the funds net of related long-term debt.
For the year ended June 30, 2013

10,601.12

Change in Net Position of Governmental Activities (Exhibit B) **(\$199,258.57)**

The accompanying notes are an integral part of these financial statements.

**THE INDUSTRIAL DEVELOPMENT BOARD OF
CLAIBORNE COUNTY, TENNESSEE
NOTES TO FINANCIAL STATEMENTS
FOR THE PERIOD ENDED JUNE 30, 2013**

NOTE 1: NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES

Reporting Entity

The Industrial Development Board of Claiborne County is formed under the authority contained in Sections 7-53-101 Tennessee Code Annotated and is vested with all of the powers granted therein. The purpose of the organization of the Industrial Development Board is to acquire, own, lease, and dispose of properties and thus promote industry and develop trade by inducing manufacturing, industrial, governmental, and commercial enterprises to locate in or remain in Claiborne County.

The Industrial Development Board of Claiborne County, Tennessee, is governed by a board of nine members appointed by the County Commission of Claiborne County, Tennessee. There are no organizations requiring consideration for inclusion in the Industrial Development Board's financial reporting entity.

The Industrial Development Board is determined to be a component unit of Claiborne County, Tennessee, the primary government.

Basis of Presentation – Government-Wide Financial Statements

The government-wide financial statements include a statement of net position and a statement of activities and changes in net position. They include all funds of the financial reporting entity. Governmental activities generally are financed through taxes, intergovernmental revenue and other non-exchange revenues are reported separately from business-type activities, which rely to a significant extent on fees and charges for support.

Basis of Presentation – Governmental Fund Financial Statements

Governmental fund financial statements of the Industrial Development Board are organized into funds, each of which is considered to be separate accounting entities. Each fund is accounted for by providing a set of self balancing accounts which constitute its assets, liabilities, fund equity, revenues, and expenditures. Governmental fund financial statements include a balance sheet and a statement of revenues, expenditures, and changes in fund balances for all major governmental funds. An accompanying schedule is presented to reconcile and explain the differences in fund balances and changes in fund balances as presented in these statements to the net assets and changes in net assets presented in the government-wide financial statements.

The funds of the financial reporting entity are described below:

Governmental Funds

General Fund – The General Fund is the only fund of the Industrial Development Board and is always classified as a major fund. All activities of the Industrial Development Board are accounted for in the General Fund.

**THE INDUSTRIAL DEVELOPMENT BOARD OF
CLAIBORNE COUNTY, TENNESSEE
NOTES TO FINANCIAL STATEMENTS (Continued)
FOR THE PERIOD ENDED JUNE 30, 2013**

**NOTE 1: NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES
(Continued)**

Measurement Focus

Measurement focus is a term used to describe “which” transactions are recorded within the various financial statements.

On the government-wide statement of net position and the statement of activities governmental activities are presented using the “economic resources” measurement focus. Accordingly, all of the Industrial Development Board’s assets and liabilities, including capital assets, are included in the accompanying statement of net position. The statement of activities presents changes in net position.

In the fund financial statements the “current financial resources” measurement focus or “economic resources” measurement focus is used as appropriate. All governmental funds utilize a “current financial resources” measurement focus. Only current financial assets and liabilities are generally included on their balance sheets. Their operating statements present sources and uses of available spendable financial resources during a given period. These funds use fund balance as their measure of available spendable financial resources at the end of the period.

Basis of Accounting

Basis of accounting refers to “when” transactions are recorded, regardless of the measurement focus applied.

In the government-wide statement of net position and statement of activities, governmental activities are presented using the accrual basis of accounting. Under the accrual basis of accounting, revenues are recognized in the period in which they are earned while expenses are recognized in the period in which the liability is incurred or economic asset used. The types of transactions reported as program revenues for the Industrial Development Board are reported in three categories: (1) charges for services; (2) operating grants and contributions; and (3) capital grants and contributions. Revenues, expenses, gains, losses, assets, and liabilities resulting from exchange and exchange-like transactions are recognized when the exchange takes place.

In the fund financial statements, governmental funds are presented on the modified accrual basis of accounting. Under the modified accrual basis of accounting, revenues are recognized in the accounting period in which they become both measurable and available to finance expenditures of the current period. Accordingly, revenues are recorded when received in cash, except that revenues subject to accrual (generally 60 days after year-end) are recognized when due. Rental income, while susceptible to accrual, is recorded as revenue when received because amounts are not materially different. Investment earnings are recorded when earned since they are measurable and available. Expenditures are recorded in the accounting period in which the related fund liability is incurred.

**THE INDUSTRIAL DEVELOPMENT BOARD OF
CLAIBORNE COUNTY, TENNESSEE
NOTES TO FINANCIAL STATEMENTS (Continued)
FOR THE PERIOD ENDED JUNE 30, 2013**

**NOTE 1: NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES
(Continued)**

Restricted Assets

When applicable, the Industrial Development Board elects to use restricted assets before unrestricted assets when the situation arises where either can be used.

Government-Wide Net Position

Equity is classified as net position and displayed in the following three components, if applicable:

Net Investment In Capital Assets – Consist of capital assets, net of accumulated depreciation and reduced by the outstanding balances of any debt that is attributable to the acquisition, construction, or improvement of those assets.

Restricted – Consists of net position for which constraints are placed thereon by outside sources or external parties, such as lenders, grantors, contributors, laws, regulations, and enabling legislation, including self-imposed legal mandates, less any related liabilities.

Unrestricted – All other net position that do not meet the description of the above categories.

Governmental Fund Balance

Equity is classified as fund balance and displayed in the following five components, if applicable:

Non-spendable – Such as fund balance associated with inventories, prepaids, long-term loans and notes receivable. Amounts that cannot be spent either because they are in non-spendable form or because they are legally or contractually required to be maintained intact.

Restricted – Consists of fund balance for which constraints are placed thereon by outside sources or external parties, such as lenders, grantors, contributors, laws, regulations and enabling legislation, including self-imposed legal mandates, less any related liabilities.

Committed – Amounts that can be used only for specific purposes determined by a formal action by the Industrial Development Board of Directors.

Assigned – The Industrial Development Board has not adopted a policy for this component.

Unassigned – All amounts not included in other spendable classifications.

**THE INDUSTRIAL DEVELOPMENT BOARD OF
CLAIBORNE COUNTY, TENNESSEE
NOTES TO FINANCIAL STATEMENTS (Continued)
FOR THE PERIOD ENDED JUNE 30, 2013**

NOTE 2: SALES-TYPE LEASE RECEIVABLE AND ASSOCIATED DEBT

The Industrial Development Board of Claiborne County, Tennessee, entered into a Sales-Type lease agreement with Walters State Community College Foundation with payments starting August 2010 through September 2019. The total Sales-Type Lease Receivable as of June 30, 2013, was \$625,318.23. See schedule below. The present value used to compute interest income on this sales-type lease was 2.25%. The amount of income recognized in the Statement of Activities for the audit period is \$15,093.12 for interest income on this transaction. The Industrial Development Board of Claiborne County, Tennessee, borrowed \$740,000.00 through Powell Valley Electric, a TVA interest free loan to be paid back starting October 2011 in amount of \$7,708.33 per month. As of June 30, 2013, \$578,111.00 was owed on this loan. The proceeds of this loan were used for improvements to property owned by the Industrial Development Board of Claiborne County, Tennessee, used as Walter State's campus. This loan is scheduled to be paid off in September 2019 and at that time property ownership will be transferred to Walters State Community College Foundation.

Fiscal Year	Sales-Type Lease Receivable	Interest Income	Total
FY/2014	94,996.02	13,003.98	108,000.00
FY/2015	97,155.60	10,844.40	108,000.00
FY/2016	99,364.27	8,635.73	108,000.00
FY/2017	101,623.19	6,376.81	108,000.00
FY/2018	103,933.43	4,066.57	108,000.00
FY/2019	106,296.22	1,703.78	108,000.00
FY/2020	21,949.50	50.50	22,000.00
Total	\$625,318.23	\$44,681.77	\$670,000.00

NOTE 3: DEPOSITS

Custodial credit risk is the risk that in the event of a bank failure, the Industrial Development Board's deposits may not be returned to it. All deposits of Claiborne County Industrial Development Board are on Deposit with Trustee of Claiborne County Tennessee and the Trustee follows collateralization requirements of State statutes.

NOTE 4: INVESTMENTS

State statutes authorize the Industrial Development Board to invest in obligations of the United States Treasury, agencies, instrumentalities and obligations guaranteed as to principal and interest by the United States or any of its agencies, repurchase agreements, the Tennessee local government investment pool, certificates of deposit at state and federally-chartered banks and savings and loan associations, and money market funds approved by the state director of finance. The Trustee of Claiborne County Tennessee handles all investments for Claiborne County, Tennessee.

**THE INDUSTRIAL DEVELOPMENT BOARD
OF CLAIBORNE COUNTY, TENNESSEE
NOTES TO FINANCIAL STATEMENTS (Continued)
FOR THE PERIOD ENDED JUNE 30, 2013**

NOTE 5: DEFERRED OUTFLOWS/INFLOWS OF RESOURCES

In addition to assets, the Statement of Net Position will sometimes report a separate section for deferred outflow of resources. This separate financial statement element, deferred outflow of resources, represents a consumption of net position that applies to a future period(s) and so will not be recognized as an outflow of resources (expense/expenditure) until then.

In addition to liabilities, the Statement of Net Position will sometimes report a separate section for deferred inflows of resources. This separate financial statement element, deferred inflows of resources, represents an acquisition of net position that applies to a future period(s) and so will not be recognized as an inflow of resources (revenue) until that time.

NOTE 6: ESTIMATES

The preparation of financial statements in conformity with generally accepted accounting principals requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

NOTE 7: CAPITAL ASSETS

Capital assets, which include property, plant, equipment, and infrastructure assets (roads, bridges, and similar items) are reported in the government-wide type activity. Such assets are recorded at historical cost or estimated historical cost of purchased or constructed. Donated capital assets are recorded at estimated fair market value at the date of donation or transfer

Capital asset activity for the period ended June 30, 2013, was as follows:

Governmental Type Activities:

Capital Assets Being Depreciated:

	Beginning Balance	Increases	Decreases	Ending Balance
Buildings	\$504,504.00	\$0.00	\$ 12,671.00	\$491,833.00

NOTE 8: LONG-TERM DEBT

The Industrial Development Board of Claiborne County, Tennessee, has the following long-term debt as of June 30, 2013:

	<u>Beginning Balance</u>	<u>Debt Issued</u>	<u>Debt Retired</u>	<u>Ending Balance</u>
Notes Payable-Powell Valley Electric	670,619.00	\$.00	92,508.00	578,111.00
Total	<u>670,619.00</u>	<u>\$.00</u>	<u>92,508.00</u>	<u>578,111.00</u>

Schedule of Notes and Interest:

<u>Date</u>	<u>Principal</u>	<u>Interest</u>	<u>Total</u>
2013-2014	92,500.00	-	92,500.00
2014-2015	92,500.00	-	92,500.00
2015-2016	92,500.00	-	92,500.00
2016-2017	92,500.00	-	92,500.00
2017-2018	92,500.00	-	92,500.00
2018-2019	92,500.00	-	92,500.00
2019-2020	23,111.00	-	23,111.00
TOTAL	<u>\$578,111.00</u>	<u>-</u>	<u>\$578,111.00</u>

**THE INDUSTRIAL DEVELOPMENT BOARD OF
CLAIBORNE COUNTY, TENNESSEE
NOTES TO FINANCIAL STATEMENTS (Continued)
FOR THE PERIOD ENDED JUNE 30, 2013**

NOTE 9: AT-RISK ACTIVITIES:

The Industrial Development Board of Claiborne County, Tennessee, covers its at-risk activities under insurance policies under Claiborne County Government.

NOTE 10: RELATED PARTY TRANSACTIONS

There were no related party transactions during the audit period.

NOTE 11: BUDGET

The Industrial Development Board of Claiborne County, Tennessee's budget operation was generally sound for the year. The budget is adopted and controlled by the Industrial Development Board of Directors. The control level is by Board of Directors and is managed and reported at that level. No budget is presented for the year ended June 30, 2013.

EXHIBIT D1

**THE INDUSTRIAL DEVELOPMENT BOARD OF
CLAIBORNE COUNTY, TENNESSEE
SCHEDULE OF EXPENDITURES OF FEDERAL AND STATE AWARDS
FOR THE PERIOD ENDED JUNE 30, 2013**

Federal/Pass-through Agency/State Grantor Program Title	Federal CFDA Number	Pass Through Entity Identifying Number	Expenditures
<u>State Grants</u>			
Economic Development Incentive United States Department of Housing and Urban Development	N/A		77,973.80
ARC	N/A		250,000.00
Total State Grants			<u>\$327,973.80</u>

CDFA – Catalog of Federal Domestic Assistance
N/A – Not Applicable

(1) Presented in conformity with generally accepted accounting principles using the modified accrual basis of accounting.

EXHIBIT D2

**THE INDUSTRIAL DEVELOPMENT BOARD OF
CLAIBORNE COUNTY, TENNESSEE
SCHEDULE OF CHANGE IN LONG-TERM DEBT
FOR THE YEAR ENDED JUNE 30, 2013**

GENERAL FUND:

	Beginning Balance	Debt Issued	Debt Retired	Ending Balance
Notes Payable – Powell Valley Electric	<u>670,619.00</u>	<u>\$ 00</u>	<u>\$ 92,508.00</u>	<u>\$ 578,111.00</u>
Total	<u>670,619.00</u>	<u>\$ 00</u>	<u>\$ 92,508.00</u>	<u>\$ 578,111.00</u>

SECTION II: INTERNAL CONTROL AND COMPLIANCE

DALE C. ISABELL
Certified Public Accountant

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INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

November 18, 2013
Board of Directors
Industrial Development Board of
Claiborne County, Tennessee

I have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards issued by the Comptroller General of the United States, the financial statements of the governmental activities and the general fund of the Industrial Development Board of Claiborne County, Tennessee (a component unit of Claiborne County Tennessee), as of and for the year ended June 30, 2013, and the related notes to the financial statements, which collectively comprise the Industrial Development Board of Claiborne County basic financial statements, and have issued my report thereon dated November 18, 2013.

Internal Control Over Financial Reporting

In planning and performing my audit of the financial statements, I considered the Industrial Development Board of Claiborne County's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing my opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Industrial Development Board of Claiborne County's internal control. Accordingly, I do not express an opinion on the effectiveness of the Industrial Development Board of Claiborne County's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

My consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or, significant deficiencies. Given these limitations, during my audit I did not identify any

deficiencies in internal control that I consider to be material weaknesses. However material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Industrial Development Board of Claiborne County's financial statements are free of material misstatement, I performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of my audit and accordingly, I do not express such an opinion. The results of my test disclosed no instances of noncompliance or other matters that are required to be reported under Government Auditing Standards.

Purpose of this Report

The purpose of this report is solely to describe the scope of my testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Dale C. Isabell, CPA

Clinton, Tennessee
November 18, 2013

**INDUSTRIAL DEVELOPMENT BOARD OF
CLAIBORNE COUNTY, TENNESSEE
SCHEDULE OF FINDINGS
JUNE 30, 2013**

I. SUMMARY OF AUDITOR'S RESULTS

A. An unqualified opinion was issued on the basic financial statements of the Industrial Development Board of Claiborne County, Tennessee, for the period ending June 30, 2013.

B. Internal control over financial reporting:

Material weakness(es) identified? yes no

Significant deficiency(ies) identified that are not
Considered to be material weakness(es)? yes none reported

C. My audit disclosed no instances of noncompliance considered by me to be material to the financial statements.

II. SUMMARY OF FINDINGS REPORTED AT THE FINANCIAL STATEMENT LEVEL

None.

**INDUSTRIAL DEVELOPMENT BOARD OF
CLAIBORNE COUNTY, TENNESSEE
SUMMARY SCHEDULE OF PRIOR AUDIT FINDINGS
JUNE 30, 2013**

There were no prior period audit findings.