

**HENRY COUNTY MEDICAL CENTER
BOARD OF TRUSTEES MEETING**

(Solely for the use of the Board of Trustees
and Management)

September 25, 2014



LATTIMORE BLACK MORGAN & CAIN, PC
CERTIFIED PUBLIC ACCOUNTANTS AND BUSINESS ADVISORS

Report to the Board of Trustees

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To the Board of Trustees
Henry County Medical Center
Paris, Tennessee:

We have audited the financial statements of Henry County Medical Center (Medical Center), a component unit of Henry County, Tennessee, for the year ended June 30, 2014, and have issued our report thereon dated September 16, 2014. Professional standards require that we provide you with information about our responsibilities under generally accepted auditing standards, as well as certain information related to the planned scope and timing of our audit. We have communicated such information in our letter to you dated March 19, 2014. Professional standards also require that we communicate to you the following information related to our audit.

Significant Audit Findings

Qualitative Aspects of Accounting Practices

Management is responsible for the selection and use of appropriate accounting policies. In accordance with the terms of our engagement letter, we will advise management about the appropriateness of accounting policies and their application. The significant accounting policies used by the Medical Center are described in Note 2 to the financial statements. We noted no transactions entered into by the Medical Center during the year for which there is a lack of authoritative guidance or consensus. There are no significant transactions that have been recognized in the financial statements in a different period than when the transaction occurred.

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected.

Management's estimates of the depreciable lives of property and equipment, allowance for bad debts, contractual adjustments and estimated third-party settlements are based, among other factors, on historical information, trends of delinquencies and charge-offs and cost report settlements. In addition, management's estimates of incurred but not reported claims (IBNR) for self-insurance is based among other factors on historical claims data, utilization statistics, and other related data. We reviewed and evaluated all areas where management's estimates significantly impact the financial statements and have concluded that they are reasonable in the context of the financial statements taken as a whole.

The financial statement disclosures are neutral, consistent and clear.

Difficulties Encountered in Performing the Audit

We encountered no difficulties in dealing with management in performing and completing our audit.

Corrected and Uncorrected Misstatements

Professional standards require us to accumulate all misstatements identified during the audit, other than those that are trivial, and communicate them to the appropriate level of management. Management has determined that the effect of one uncorrected misstatement related to the reversal of the prior year misstatement amounting to \$241,000 is immaterial to the financial statements as a whole. Additionally, none of the misstatements detected as a result of audit procedures and corrected by management were material, either individually or in the aggregate, to the financial statements taken as a whole.

Disagreements with Management

For purposes of this letter, professional standards define a disagreement with management as a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditors' report. We are pleased to report that no such disagreements arose during the course of our audit.

Management Representations

We have requested certain representations from management that are included in the management representation letter dated September 16, 2014.

Management Consultations with Other Independent Accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the Medical Center's financial statements or a determination of the type of auditors' opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

Other Audit Findings or Issues

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the Medical Center's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

Other Information in Documents Containing Audited Financial Statements

With respect to the supplementary information accompanying the financial statements, we made certain inquiries of management and evaluated the form, content, and methods of preparing the information to determine that the information complies with U.S. generally accepted accounting principles, the method of preparing it has not changed from the prior period, and the information is appropriate and complete in relation to our audit of the financial statements. We compared and reconciled the supplementary information to the underlying accounting records used to prepare the financial statements or to the financial statements themselves.

Independence

We are not aware of any relationships between our firm and the Medical Center that, in our professional judgment, may reasonably be thought to bear on our independence which have occurred during the period from July 1, 2013 through the date of this letter.

This information is intended solely for the use of the Board of Trustees, management, and others within the organization and is not intended to be and should not be used by anyone other than these specified parties.

Lattimore Black Morgan & Cain, PC

Brentwood, Tennessee
September 16, 2014

HENRY COUNTY MEDICAL CENTER
(a component unit of Henry County)

Financial Statements and Supplemental Schedules

June 30, 2014 and 2013

(With Independent Auditors' Report Thereon)



LATTIMORE BLACK MORGAN & CAIN, PC
CERTIFIED PUBLIC ACCOUNTANTS AND BUSINESS ADVISORS

HENRY COUNTY MEDICAL CENTER
(a component unit of Henry County)

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INDEPENDENT AUDITORS' REPORT

The Board of Trustees
Henry County Medical Center
Paris, Tennessee:

Report on the Financial Statements

We have audited the accompanying financial statements of the business-type activities of Henry County Medical Center (the "Medical Center"), a component unit of Henry County, Tennessee, as of and for the years ended June 30, 2014 and 2013, and the related notes to the financial statements, which collectively comprise the Medical Center's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the business-type activities of Henry County Medical Center as of June 30, 2014 and 2013, and the respective changes in its financial position and, where applicable, cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that Management's Discussion and Analysis on pages 3-14 be presented to supplement the basic financial statements. Such information, although not part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Supplementary Schedules

Our audits were conducted for the purpose of forming an opinion on the financial statements. The supplemental schedules as listed in the table of contents are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The supplemental schedules are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplemental schedules are fairly stated, in all material respects, in relation to the basic financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated September 16, 2014 on our consideration of the Medical Center's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Medical Center's internal control over financial reporting and compliance.

Lattimore Black Morgan & Cain, PC

Brentwood, Tennessee
September 16, 2014

MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)

As management of Henry County Medical Center (HCMC), we offer readers of the financial statements this narrative overview and analysis of the financial performance during the years ended June 30, 2014, 2013, and 2012. The budget for year ended 2014 is also included for comparative review. Please read this analysis in conjunction with the financial statements.

STATISTICAL HIGHLIGHTS

Today's healthcare market is still searching for the new normal. Whether it is the effects of the economy, insurance activity, or the quality improvement initiatives such as the focus on readmissions, the story across the nation is the same, declining inpatient volumes. Table 1 below is a comparative analysis of our statistics and their trends.

Table 1
Statistics

	FYE <u>2014</u>	FYE <u>Budget</u>	FYE <u>2013</u>	FYE <u>2012</u>	FYE 2014 vs.		
					<u>Budget</u>	<u>2013</u>	<u>2012</u>
Hospital							
Total Patients in a Bed (Admits + Obsvs)	4,655	5,498	5,189	5,540	-15%	-10%	-16%
Admissions	3,499	4,078	3,864	4,060	-14%	-9%	-14%
Average Daily Census	37	45	42	45	-18%	-12%	-18%
Observations	1,156	1,420	1,325	1,480	-19%	-13%	-22%
Surgeries	7,002	7,601	7,131	7,146	-8%	-2%	-2%
Emergency Visits	18,001	18,884	18,407	18,493	-5%	-2%	-3%
Outpatient Visits	56,721	55,893	55,922	54,674	1%	1%	4%
Healthcare Center - ADC	101	115	111	127	-12%	-9%	-20%
EMS Agency - Runs	5,836	6,156	6,048	5,499	-5%	-4%	6%

A review of the above statistics shows that admissions, average daily census for both the hospital and HCHC, observations, emergency visits, and EMS Agency runs experienced declines during the previous years, and were also under budget. This is a result of current economic conditions,

unemployment, and changes in insurance policy, thereby driving more patients to treatments in the outpatient setting delivered through hospital outpatient services, physician in-office treatments, home health, and other at home treatments and home care. Quality initiatives such as readmissions and collaborative care also have an impact of reducing admissions. The Total Patients in a Bed statistic shows a decline of greater than 10% compared to prior years and budget. Our market share information reports that market share increased to 62% for FYE 2014 and FYE 2013 from 57% for FYE 2012, further demonstrating the transition of healthcare in the inpatient setting to that of an outpatient setting.

Surgeries show a trend of a slight decline. A small volume of ophthalmology procedures have dropped from our service line. Other lines of services that are indicating signs of future growth are urology, orthopedics, and general surgery. Recruiting efforts have assisted with the position of future growth.

Outpatient visits trend above prior years and the budget. Changes in technology and insurance policy continue to drive growth in outpatient procedures and testing. HCMC added five day coverage for cardiology services which in turn grew our imaging studies. HCMC also offers authorization services for those referring to our facility, again returning volume in imaging studies. HCMC opened an Imaging Center during FYE 2013 to continue to position the organization for an outpatient market.

The aging of the population in the service area of HCMC promotes gradual growth for the hospital. Recruiting efforts are on-going and key to growth. Two physicians have been recruited to the area and will begin during FYE 2015. Marketing initiatives are also a key to growth. Our hospital is accredited by Joint Commission, our Home Health & Hospice agency has been selected 3 years consecutively as Henry County's Reader's Choice Home Health & Hospice, and our Healthcare Center is a three star facility. Marketing literature and media includes the above and highlights many services offered in our service area.

FINANCIAL HIGHLIGHTS

Table 2
Consolidated Financial Highlights (000s)

	FYE <u>2014</u>	FYE <u>Budget</u>	FYE <u>2013</u>	FYE <u>2012</u>	FYE 2014 vs.		
					<u>Budget</u>	<u>2013</u>	<u>2012</u>
Operating Revenues	73,583	74,580	70,604	71,600	-1%	4%	3%
Operating Expenses	72,180	73,636	71,844	71,365	-2%	0%	1%
Nonoperating Income	53	(111)	(46)	52	148%	215%	2%
Net Income (loss)	1,456	833	(1,286)	287	75%	213%	407%

- 1) Consolidated Operating Revenues indicates a decrease compared to budget and an increase compared to prior years. Stated above is a decrease of 1% compared to the Budget, a 4% increase compared to FYE 2013, and an increase of 3% compared to FYE 2012. The decrease compared to budget relates to the declines in statistical information as presented in Table 1. Increases over FYE 2013 and FYE 2012 relates to growth in imaging studies, increased average payment rates with the payer mix and improved documentation, and a Centers for Medicare and Medicaid Electronic Health Record payment for meeting Meaningful Use criteria. Imaging studies grew 4%, yielding approximately \$1.2 million in revenues. The average payment increase of 5% for inpatients yielded approximately \$500,000. The Electronic Health Record payment was \$1.3 million. HCMC plans to attest to Stage 2 during FYE 2015 to receive the additional Medicare funding.

- 2) Consolidated Operating Expenses indicate a decrease over budget and consistency with FYE 2013 and FYE 2012. The decrease is 2% under budget and 0%, and 1%, over prior years. With respect to budget, the primary decrease is related to salary and benefits. HCMC decreased FTEs through attrition and an early retirement program during FYE 2014. Benefits for pay increases and paid time off were also held until

the mid-point of the fiscal year. The primary increase in operating expenses related to prior years is attributed to increases in supply costs. Implants and pharmaceuticals continue to escalate in costs for the industry. HCMC changed group purchasing organizations late FYE 2014. Significant costs reductions are forecasted for FYE 2015. A detail review of expenses is included with Table 4.

- 3) Net Non-Operating Income and Expense activity increased compared to budget and compared to prior years. The increase is related to decreased interest expense and increased gains with investment activity.

- 4) Consolidated Net Income states a gain for FYE 2014, a loss for FYE 2013, and a gain for FYE 2012. Consolidated Net Income was also greater than its budget. The hospital's net gain was \$2,535,000 for FYE 2014, a loss of (\$494,000) for FYE 2013 and a gain of \$1,120,000 in FYE 2012. The Healthcare Center incurred a loss of (\$870,000) in FYE 2014, a loss of (\$600,000) in FYE 2013, and a loss of (\$466,000) in FYE 2012. The EMS Agency's net loss was (\$208,000) in FYE 2014 a loss of (\$192,000) in FYE 2013, and a loss of (\$368,000) in FYE 2012.

USING THIS REPORT

The financial statements consist of three statements

- A Statement of Net Position, a Statement of Revenue, Expenses and Changes in Net Position, and a Statement of Cash Flows.

STATEMENTS OF NET POSITION AND STATEMENTS OF REVENUE, EXPENSES, AND CHANGES IN NET POSITION

Our analysis of the financial statements will follow and we will answer with this analysis “Is HCMC in a better financial position or a worse financial position as a result of this year’s

activities?” The Statement of Net Position and Statement of Revenues, Expenses, and Changes in Net Position, will provide information that will answer this question.

The two statements reflect the net position and the changes in such. Net position is defined as the differences between assets and liabilities and is used as a measure of the financial health of our facilities. Over time, increases and decreases in the net position is one of the indicators as to whether we are improving or deteriorating. Financial profits create directly proportional increases in net position where financial losses cause equal decrease in net position.

THE STATEMENT OF CASH FLOWS

The final required statement is the Statement of Cash Flows. This statement reports cash receipts, cash payments, and net changes in cash resulting from operations, investing, and capital and financing activities. It provides answers to questions such as “Where did our cash come from?” “What was the cash used for?” and “Did our cash balance increase or decrease during the reporting period?”

HCMC’S NET POSITION

Net Position is the difference between assets and liabilities reported in the Statement of Net Position on page 15 and Table 3 below. Net position increased by \$1,456,000 or by 3% in FYE 2014 versus a decrease of (\$1,286,000) or (2%) in FYE 2013. This increase reflects increases in current assets from growth and recruiting initiatives, decreases in debt, as well as the gain incurred from operations. Table 3 below reflects the balance of assets, liabilities, and net position as of FYE 2014, 2013 and FYE 2012. It is important to note that strengthening of net position and financial health is directly driven by the financial profits from operations as well as the investments of and in assets.

Table 3
Consolidated Statements of Net Position (000s)

	FYE <u>2014</u>	FYE <u>2013</u>	FYE <u>2012</u>
Assets:			
Current Assets	\$16,085	\$15,250	\$18,234
Net Property & Equipment	43,109	44,887	42,496
Long Term Investments	6,688	6,960	7,228
Assets Limited to Use	9,685	8,811	10,279
Goodwill and Other Intangible Assets	4,993	5,067	5,141
Other Assets	<u>1,576</u>	<u>1,271</u>	<u>1,312</u>
 Total Assets	 <u>\$82,136</u>	 <u>\$82,246</u>	 <u>\$84,690</u>
Liabilities:			
Current Liabilities	\$7,435	\$7,632	\$7,311
Long-Term Debt	<u>20,695</u>	<u>22,064</u>	<u>23,543</u>
 Total Liabilities	 <u>28,130</u>	 <u>29,696</u>	 <u>30,854</u>
Net Position:			
Net Investment in Capital Assets	\$20,796	\$21,272	\$17,497
Unrestricted	<u>33,210</u>	<u>31,278</u>	<u>36,339</u>
 Total Net Position	 <u>\$54,006</u>	 <u>\$52,550</u>	 <u>\$53,836</u>

The increase in net position in FYE 2014 is stated above as increases in current assets from growth and recruiting initiatives, increases in assets limited as to use, and decreases in debt. These improvements are related to operational efficiencies gained, growth in services, and repayment of debt. Net property, plant, and equipment decreased from FYE 2013 due to depreciation. The net increase in gross property, plant and equipment was \$1.2 million.

OPERATING INCOME

The Statement of Revenue, Expenses, and Changes in Net Position on page 16 and Table 4 below reflect the operating results for FYE 2014 and FYE 2013 and FYE 2012.

TABLE 4
Statements of Revenue and Expenses (000s)

	FYE <u>2014</u>	FYE <u>2013</u>	FYE <u>2012</u>	FYE 2014 vs.	
				FYE <u>2013</u>	FYE <u>2012</u>
Operating revenues					
Net patient service revenue	70,823	69,116	68,469	2%	3%
Other revenue	<u>2,760</u>	<u>1,488</u>	<u>3,131</u>	85%	-12%
 Total operating revenue	 <u>73,583</u>	 <u>70,604</u>	 <u>71,600</u>	 4%	 3%
Operating expenses:					
Salaries and benefits	38,466	39,643	39,820	(3%)	(3%)
Medical Supplies and Drugs	16,052	14,737	15,103	9%	6%
Depreciation and amortization	5,205	5,265	4,962	-1%	5%
Other operating expense	<u>12,457</u>	<u>12,199</u>	<u>11,480</u>	2%	9%
 Total Operating Expenses	 <u>72,180</u>	 <u>71,844</u>	 <u>71,365</u>	 0%	 1%
 Operating Income (Loss)	 1,403	 (1,240)	 235	 213%	 497%
 Non Operating Income-Investments	 <u>53</u>	 <u>(46)</u>	 <u>52</u>	 215%	 2%
 Excess of Revenue over Expenses	 <u>1,456</u>	 <u>(1,286)</u>	 <u>287</u>	 213%	 407%

As noted above, we realized an increase of \$2,742,000 or 213% in excess expenses over revenues for FYE 2014 compared to FYE 2013. This is a \$1,169,000 or 407% increase compared to FYE 2012. Operating revenue increased 2% and total operating expenses remained comparable to FYE 2013. The variances for FYE 2014 are explained in the following paragraphs.

Net Patient Service revenues increased \$1,707,000 or 2% during FYE 2014. The increase in net patient service revenue is attributed the increase in patient service volumes from outpatient activity and an increase in average payment per case for inpatients from our payer mix and improvements in documentation. Net Patient Service revenues also incurred a decrease in bad debts by (\$527,000) or (8%) and an increase in charity care by \$350,000 or 35% compared to FYE 2013. The stagnation of the economy and unemployment has impacted collections of co-pays, deductibles, and services. The overall increase to net patient service revenues was 2%.

Other revenue increased by \$1,272,000 or 85% in FYE 2014. The hospital received \$1,276,000 in meaningful use funding during FYE 2014, \$242,000 during FYE 2013, and \$1,999,000 during FYE 2012. The hospital plans for its stage two attestation during the FYE 2015 year.

Salary and benefit cost decreased (\$1,177,000) or (3%) in FYE 2014. Salary decreases were from attrition and early retirement offerings as well as a delayed pay increase until the mid-point of the fiscal year. Pay increases ranged up to 2%. Benefit decreases spurred from decreases in health insurance claims and frozen paid time off benefits through the mid-point of the year. All other benefits remained comparable to prior year.

Medical supply and drug expense increased \$1,315,000 or 9% in FYE 2014. Medical supplies and drug expense as a percentage to total operating revenues is 22% for FYE 2014 and 21% for FYE 2013 and FYE 2012. Medical supply and drug expense is related to usage of supplies as well as changes in cost of supplies. Implants and pharmaceuticals incurred significant price increases throughout the year. Several drugs became only available through one manufacturer pushing prices upward. Drugs in chemotherapy saw increases in the range of 45-55%. HCMC changed its group purchasing vendor late in FYE 2014. Significant savings are projected for FYE 2015.

Depreciation and amortization expenses decreased (\$60,000) or (1%) during FYE 2014. Budgeted investment in capital was \$4,578,000 for FYE 2014, \$7,432,000 for FYE 2013, and \$5,166,000 for FYE 2012. FYE 2014 includes building an additional operating room, upgrades to technology, and replacement of routine capital items. FYE 2013 includes building an

imaging center and replacement of routine capital items. FYE 2012 includes routine capital plus a daVinci Robot.

Other operating expenses increased \$258,000 or 2% during FYE 2014. Other operating expenses consist of professional fees, utilities, repairs, maintenance, leases, rentals, insurance, and general office expenses. Most increases were related to professional fees, repairs and maintenance, and insurance. Other professional fees increased \$253,000 or 6% due to costs associated with hyperbaric oxygen therapy services managed by an outside source. Repairs and maintenance increased \$472,000 or 21% due to new maintenance contracts associated with new equipment and computerization and general facility repairs. Insurance increased \$103,000 or 36% due to increases in costs from the insurance market. Other types of expenses within this category decreased over prior year.

In summary, HCMC incurred a consolidated net gain of \$1,456,000 or 2%. The healthcare industry is very volatile with volumes shifting from inpatient to outpatient as well as changes in the insurance programs to reduce overall costs for the beneficiaries. The healthcare industry is also steeped with regulatory requirements on computerization and costly advances with technologies and pharmaceuticals. HCMC is committed to growth strategies, quality initiatives, and customer service projects to enhance its position as a market leader for our community.

Net non-operating activity increased \$99,000 or 215% during FYE 2014 compared to FYE 2013 and remained comparable to FYE 2012. Interest expense is a component of non-operating activity and decreased to \$233,000 in FYE 2014 from \$270,000 in FYE 2013, and \$36,000 in FYE 2012. The changes are in relation to new debt incurred during FYE 2012 as well as fluctuations in the variable interest rates for the debt. Part of interest expense was capitalized during FYE 2012. Interest income is the other component of non-operating activity and increased \$108,000 or 66% over FYE 2013. The increase is due to a higher placement of idle funds into investments as well as a higher rate of return.

We continue to be fortunate to have assets to invest in physician recruiting and growing programs through marketing initiatives for our service area. We continue to work to improve

services and productivity, to contain costs and to promote growth and efficiencies. HCMC adopted lean management leadership development, lean skills, and lean programs in order to proactively promote change as the industry changes.

Due to ongoing pressure in our economy and reimbursement rates, and due to increased costs associated with pharmacy, implantable devices, and increased capital investment for technology and expansion, we expect to be challenged. We feel that it is imperative to continue to invest in growth and marketing and that we closely manage our controllable costs in order to improve our level of profitability.

Our plan in future years is to strategize, grow, and build profit from our assets and operations so that we can meet the requirements that stem from the growing healthcare needs of the patient population that we serve.

HCMC CASH FLOW

The Statement of Cash Flows on page 17 provides information regarding the sources and uses of cash during FYE 2014, FYE 2013, and FYE 2012. HCMC saw an increase in cash flow in FYE 2014 of \$485,000, an increase in FYE 2013 of \$219,000, and an increase in FYE 2012 of \$130,000. Changes in cash flows are the result of our investments in physician recruiting, our staff, and our property improvements, plus the generation of cash flow from operating activities.

The net cash provided by operations was \$5,536,000 in FYE 2014 versus \$7,341,000 in FYE 2013 and \$621,000 in FYE 2012. Net cash provided (used) by capital and financing activities were (\$4,876,000) in FYE 2014 versus (\$9,173,000) in FYE 2013 and \$407,000 in FYE 2012. Net cash provided or (used) by investing activities were (\$175,000) in FYE 2014 versus \$2,050,000 in FYE 2013 and (\$898,000) in FYE 2012. For FYE 2014, HCMC used the majority of the cash in the manner as stated in Table 5 below, which yielded a net increase in cash of

\$485,000. The table below shows highlights of uses of cash over FYE 2014, FYE 2013, and FYE 2012.

Table 5

Consolidated Statement of Cash Flows Highlights (000s)

	<u>FYE 2014</u>	<u>FYE 2013</u>	<u>FYE 2012</u>
Proceeds from Debt	\$ -	\$ -	\$ 7,000
Principal Payment on debt	\$1,597	\$1,513	\$1,456
Property and Equipment Purchases	\$3,071	\$7,432	\$5,166
Net Cash Provided (Used) by Investing Activities	(\$175)	\$2,050	(\$898)
Increase (Decrease) in Cash and Cash Equivalents	\$485	\$219	\$130

CAPITAL ASSETS AND DEBT ADMINISTRATION

Capital Assets:

At the end of FYE 2014, HCMC had invested \$43,109,000 in capital assets net of depreciation. This represents a (4%) decrease compared to the FYE 2013 amount of \$44,887,000 and a 6% increase over the FYE 2012 amount of \$42,496,000. The decrease compared to FYE 2013 is due to the quick five year depreciation of technology related capital items. Increases over FYE 2012 are due to funding a new imaging center, plant expansion, government required computerization, and various equipment. The summary of Capital Assets can be found in note 5 on pages 27-28.

Debt:

At the end of FYE 2014, HCMC has \$22,312,000 in long-term debt, including the current portion. This amount was \$23,615,000 for FYE 2013 and \$24,999,000 for FYE 2012. Principal payments were \$1,597,000. There is a net reduction in total debt stated year over year. The summary of long-term debt is in note 7 of the financial statements on pages 28-30.

OTHER ECONOMIC FACTORS

FYE 2014, FYE 2013, and FYE 2012 continue with results from unstable economic conditions. The local area is impacted by the changes in insurance policy, the rising cost of recruiting physicians, and the rising cost associated with computerization. The changes in insurance policy impacts patients spending abilities and the differing of health care needs.

We as a community healthcare provider strive to help recruit industry and attract retirement ventures to the area by continuing to offer quality healthcare at an affordable price.

CONTRACTING HCMC'S FINANCIAL MANAGEMENT

This financial report is designed to provide our patients, suppliers, and creditors with a general overview of HCMC finances and to show good stewardship of the resources we possess. If you have any questions regarding this report contact Henry County Medical Center's Chief Financial Officer, at Henry County Medical Center, 301 Tyson Avenue, P.O. Box 1030, Paris, TN 38242.

NONREQUIRED SUPPLEMENTARY INFORMATION – LISTING OF 2013 - 2014 BOARD MEMBERS AND HOSPITAL MANAGEMENT

Felix Wichlan, Chairman
Scott Whitby, MD, Vice Chairman
Troy Buttrey
Kreg Kyle
James E. Travis
David Hessing, Attorney
Dennis Wieck, MD, Chief of Staff

Thomas Gee, CEO
Lisa Casteel, CFO
James Caldwell, RN, CNO
Sandy Ray, HCHC Administrator
Ed Ledden, Asst. Admin. & HR Director
Tory Daughrity, Marketing Director

HENRY COUNTY MEDICAL CENTER
(a component unit of Henry County)

Statements of Net Position

June 30, 2014 and 2013

	<u>2014</u>	<u>2013</u>
Assets:		
Cash and cash equivalents	\$ 1,651,879	\$ 1,166,822
Assets limited as to use and that are required for current liabilities	1,720,987	1,702,846
Patient accounts receivable, less allowance for uncollectible accounts of \$8,764,000 and \$9,661,000 in 2014 and 2013, respectively	10,083,405	9,074,381
Inventories	2,053,172	2,184,887
Prepaid expenses and other current assets	558,082	484,362
Estimated third-party payor settlements	<u>17,391</u>	<u>636,043</u>
Total current assets	16,084,916	15,249,341
Property and equipment, net	43,108,614	44,886,994
Long-term investments	6,687,889	6,960,300
Assets limited as to use, excluding assets required for current liabilities	9,685,254	8,811,190
Goodwill and other intangible assets	4,993,320	5,067,295
Other assets	<u>1,576,497</u>	<u>1,271,299</u>
Total assets	<u>82,136,490</u>	<u>82,246,419</u>
Liabilities:		
Current portion of long-term debt	1,617,506	1,550,805
Accounts payable	2,154,287	1,782,452
Accrued expenses	<u>3,663,713</u>	<u>4,298,874</u>
Total current liabilities	7,435,506	7,632,131
Long-term debt, excluding current portion	<u>20,694,856</u>	<u>22,064,415</u>
Total liabilities	<u>28,130,362</u>	<u>29,696,546</u>
Net position:		
Net investment in capital assets	20,796,252	21,271,774
Unrestricted	<u>33,209,876</u>	<u>31,278,099</u>
Total net position	<u>\$ 54,006,128</u>	<u>\$ 52,549,873</u>

See accompanying notes to the financial statements.

HENRY COUNTY MEDICAL CENTER
(a component unit of Henry County)

Statements of Revenue, Expenses and Changes in Net Position

Years ended June 30, 2014 and 2013

	<u>2014</u>	<u>2013</u>
Operating revenue:		
Patient service revenue, net of provision for bad debts of \$5,691,268 and \$6,217,956 in 2014 and 2013, respectively	\$ 70,822,613	\$ 69,115,093
Other revenue	<u>2,759,993</u>	<u>1,488,627</u>
Total operating revenue	<u>73,582,606</u>	<u>70,603,720</u>
Expenses:		
Salaries and wages	29,479,816	29,887,429
Employee benefits	8,986,306	9,755,818
Supplies	16,052,414	14,737,248
Professional fees	3,530,622	3,441,771
Physician fees	1,092,394	963,482
Utilities and telephone	1,497,005	1,604,507
Repairs and maintenance	2,886,398	2,450,439
Leases and rentals	916,903	1,090,757
Insurance	482,688	386,932
Depreciation and amortization	5,204,690	5,264,749
Other expenses	1,717,142	1,926,982
Services tax	<u>333,750</u>	<u>333,750</u>
Total expenses	<u>72,180,128</u>	<u>71,843,864</u>
Operating income (loss)	<u>1,402,478</u>	<u>(1,240,144)</u>
Nonoperating income (expense):		
Investment income	104,031	113,975
Interest expense	(233,111)	(270,427)
Other nonoperating income	<u>182,857</u>	<u>110,601</u>
Total nonoperating income (expense)	<u>53,777</u>	<u>(45,851)</u>
Excess of revenue over (under) expenses	1,456,255	(1,285,995)
Net position at beginning of year	<u>52,549,873</u>	<u>53,835,868</u>
Net position at end of year	<u>\$ 54,006,128</u>	<u>\$ 52,549,873</u>

See accompanying notes to the financial statements.

HENRY COUNTY MEDICAL CENTER
(a component unit of Henry County)

Statements of Cash Flows

Years ended June 30, 2014 and 2013

	<u>2014</u>	<u>2013</u>
Cash flows from operating activities:		
Receipts from and on behalf of patients	\$ 70,432,241	\$ 72,347,643
Payments to suppliers and employees	(65,864,825)	(64,263,841)
Other receipts and payments, net	<u>968,426</u>	<u>(742,402)</u>
Net cash provided by operating activities	<u>5,535,842</u>	<u>7,341,400</u>
Cash flows from capital and related financing activities:		
Principal paid on long-term debt	(1,597,438)	(1,512,761)
Interest paid on long-term debt	(233,111)	(270,427)
Proceeds from disposal of property and equipment	25,589	41,800
Purchases of property and equipment	<u>(3,070,594)</u>	<u>(7,431,612)</u>
Net cash used by capital and related financing activities	<u>(4,875,554)</u>	<u>(9,173,000)</u>
Cash flows from investing activities:		
Distributions from joint venture	400,000	430,000
Proceeds from investments	212,943	306,823
Decrease in assets limited as to use	(892,205)	1,221,344
Investment income	104,031	113,975
Purchase of Eagle Creek Clinic (see Note 1(b))	<u>-</u>	<u>(22,000)</u>
Net cash provided (used) by investing activities	<u>(175,231)</u>	<u>2,050,142</u>
Increase in cash and cash equivalents	485,057	218,542
Cash and cash equivalents at beginning of year	<u>1,166,822</u>	<u>948,280</u>
Cash and cash equivalents at end of year	<u>\$ 1,651,879</u>	<u>\$ 1,166,822</u>
Reconciliation of operating income (loss) to net cash provided by operating activities:		
Operating income (loss)	\$ 1,402,478	\$ (1,240,144)
Adjustments to reconcile operating income (loss) to cash provided by operating activities:		
Depreciation and amortization	5,204,690	5,264,749
Provision for bad debts	5,691,268	6,217,956
Gain on disposal of property and equipment	(12,750)	(41,062)
Equity in earnings of joint venture	(340,532)	(469,586)
Other nonoperating income	182,857	110,601
(Increase) decrease in operating assets:		
Patient accounts receivable and other receivables	(6,700,292)	(3,020,801)
Estimated third-party payor settlements	618,652	35,395
Inventories	131,715	(73,393)
Prepaid expenses and other current assets	(73,720)	291,054
Other assets	(305,198)	40,704
Increase (decrease) in operating liabilities:		
Accounts payable	371,835	(217,966)
Accrued expenses	<u>(635,161)</u>	<u>443,893</u>
Net cash provided by operating activities	<u>\$ 5,535,842</u>	<u>\$ 7,341,400</u>
Supplemental schedule of noncash investing, capital and financing activities:		
Capital lease obligation for equipment	<u>\$ 294,580</u>	<u>\$ 129,162</u>

See accompanying notes to the financial statements.

HENRY COUNTY MEDICAL CENTER
(a component unit of Henry County)

Notes to the Financial Statements

June 30, 2014 and 2013

(1) Nature of operations

(a) Organization

Henry County Medical Center (Medical Center) is a political subdivision of Henry County, Tennessee (County). The Medical Center provides comprehensive health care services through the operation of an acute care hospital (Hospital), nursing home (Healthcare Center), home health agency (HHA), and emergency medical services agency (EMS). It is governed by a Board of Trustees under the authority of the County Commission of Henry County, Tennessee and the Henry County Hospital District. The Board of County Commissioners appoints the Board of Trustees of the Medical Center which may not issue debt without the County's approval. Under accounting principles generally accepted in the United States of America, the Medical Center constitutes a component unit of the County for financial reporting purposes.

(b) Acquisition

On April 25, 2013, the Medical Center acquired certain assets of Eagle Creek Clinic (Clinic) for \$22,000. This amount was allocated entirely to property and equipment.

(2) Summary of significant accounting policies

(a) Basis of presentation

The Medical Center utilizes the proprietary fund method of accounting whereby revenues and expenses are recognized on the accrual basis, which is an economic resources measurement focus approach to accounting. In December 2010, Governmental Accounting Standards Board ("GASB") issued Statement No. 62, *Codification of Accounting and Financial Reporting Guidance Contained in Pre-November 30, 1989 FASB and AICPA Pronouncements*. In June 2011, GASB issued Statement No. 63, *Financial Reporting of Deferred Outflows of Resources, Deferred Inflow of Resources, and Net Position*. GASB 62 and 63 were effective for periods beginning after December 15, 2011. GASB 62 makes the GASB *Accounting Standards Codification* the sole source of authoritative accounting technical literature for governmental entities in the United States of America.

(b) Inventories

Inventories are stated at the lower of cost, determined on the first-in, first-out (FIFO) basis, or market (net realizable value).

(c) Assets limited as to use

Assets limited as to use include cash and cash equivalents designated by the Board of Trustees for future capital improvements and debt repayment, over which the Board retains control and may at its discretion use for other purposes. Investments are reported at fair value.

HENRY COUNTY MEDICAL CENTER
(a component unit of Henry County)

Notes to the Financial Statements

June 30, 2014 and 2013

(d) Cash, cash equivalents and investments

For the purpose of the statement of cash flows, cash and cash equivalents are defined as cash on hand or in banks and investments with original maturities at date of purchase of less than three months, excluding assets limited as to use.

Cash and cash equivalents include cash on hand and certificates of deposit, with original maturities of less than three months, with financial institutions. Investments consist primarily of certificates of deposit with original maturities of greater than three months. Those investments with original maturities greater than three months but less than one year are classified as short-term investments, while the remaining amount is classified as long-term. Amounts included in the balance sheet caption "Assets limited as to use" consist of cash and cash equivalents and certificates of deposits. All of the Medical Center's cash and cash equivalents and certificates of deposit are insured or collateralized by securities held by the financial institutions' trust department in the Medical Center's name.

At June 30, 2014 and 2013, the total carrying value of the Medical Center's cash, cash equivalents and investments was \$19,133,862 and \$17,969,543, respectively, and the bank balance was \$19,560,312 and \$18,631,460, respectively. The entire financial institution balance as of June 30, 2014, was covered by federal depository insurance or by collateral held by the trustee in the Medical Center's name.

A fifty percent interest in a joint venture that provides cancer care services in the Henry County area is included in long-term investments on the accompanying balance sheet. This investment is accounted for under the equity method. The investment balance included in long-term investments is \$612,147 and \$671,615 at June 30, 2014 and 2013, respectively.

(e) Fair value measurements

Fair value is a market-based measurement, not an entity-specific measurement. Therefore, a fair value measurement should be determined based on the assumptions that market participants would use in pricing the asset or liability. As a basis for considering market participant assumptions in fair value measurements, fair value accounting standards establish a fair value hierarchy that distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity including quoted market prices in active markets for identical assets (Level 1), or significant other observable inputs (Level 2) and the reporting entity's own assumptions about market participant assumptions (Level 3). While a majority of the Medical Center's assets whose use is limited and investments are cash equivalents, the Medical Center has approximately \$10,200,000 and \$10,700,000 as of June 30, 2014 and 2013, respectively, in certificates of deposit that would be classified as Level 2 under the hierarchy above. The Medical Center does not have any fair value measurements using significant unobservable inputs (Level 3) as of June 30, 2014 or 2013.

HENRY COUNTY MEDICAL CENTER
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Notes to the Financial Statements

June 30, 2014 and 2013

(f) Property and equipment

Property and equipment acquisitions are recorded at cost. The Medical Center capitalizes purchases that cost a minimum of \$500 and have a useful life greater than three years. Assets are depreciated on a straight-line basis over their estimated useful lives as follows: land improvements 5-20 years; buildings and improvements 5-40 years; fixed equipment 10-20 years; and major movable equipment 5-20 years.

(g) Goodwill and other intangible assets

Goodwill represents the excess of cost over the fair value of net position acquired in business combinations recorded as purchases. The Medical Center evaluates goodwill and other intangible assets for impairment on an annual basis or more frequently if impairment indicators arise. In the event goodwill and other intangible assets are considered to be impaired, a charge to earnings would be recorded during the period in which management makes such impairment assessment.

Other intangible assets consist of a certificate of need and non-compete agreements. The non-competes are amortized over their respective useful life on a straight-line basis.

(h) Patient service revenue

The Medical Center has agreements with third-party payors that provide for payments to the Medical Center at amounts different from its established rates. Payment arrangements include prospectively determined rates per discharge, reimbursed costs, discounted charges, and per diem payments. Net patient service revenue is reported at the estimated net realizable amounts from patients, third-party payors, and others for services rendered, including estimated retroactive adjustments under reimbursement agreements with third-party payors. Retroactive adjustments are accrued on an estimated basis in the period the related services are rendered and adjusted in future periods as final settlements are determined. Patient service revenue is net of contractual adjustments and policy discounts of approximately \$148,100,000 and \$130,400,000 for the years ended June 30, 2014 and 2013, respectively. Approximately 51% and 56% of net patient service revenue was from Medicare for the years ended June 30, 2014 and 2013, respectively. Approximately 11% of net patient service revenue was from Medicaid/TennCare for the years ended June 30, 2014 and 2013.

HENRY COUNTY MEDICAL CENTER
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Notes to the Financial Statements

June 30, 2014 and 2013

The Medical Center provides care to patients who meet certain criteria under its charity care policy without charge or at amounts less than its established rates. Because the Medical Center does not pursue collection of amounts determined to qualify as charity care, they are not reported as revenue. These costs are estimated based on the ratio of total costs to gross charges and amounted to approximately \$1,350,000 and \$1,000,000 for the years ended June 30, 2014 and 2013, respectively.

(i) Operating activities

The Medical Center defines operating activities as reported on the Statements of Revenue, Expenses and Changes in Net Position as those that generally result from exchange transactions, such as payments for providing services and payments for goods and services received. Non-exchange transactions, including investment income and interest expense, are considered non-operating revenue and expenses.

(j) Costs of borrowing

Interest cost incurred on borrowed funds during the period of construction of capital assets is capitalized as a component of the cost of acquiring those assets.

(k) Pension plan

Medical Center employees are covered under The Tennessee Consolidated Retirement System, a defined benefit plan. The Medical Center's costs are charged to expense and funded annually.

(l) Compensated absences

The Medical Center provides its full-time employees with paid days off for holiday, vacation, sick, and bereavement absences. The paid days off begin accruing after a three month probationary period and are based on the table which follows. Such days may be taken only after the employee has earned them. All earned days must be taken annually, except that an employee may carry forward up to the normal number of hours worked in a four-week period. Such liabilities have been accrued in the accompanying balance sheet.

<u>Years of service</u>	<u>Days earned per year</u>
0-5	20
5-10	25
10 or more	30

HENRY COUNTY MEDICAL CENTER
(a component unit of Henry County)

Notes to the Financial Statements

June 30, 2014 and 2013

(m) Risk management

The Medical Center is exposed to various risks of loss from medical malpractice; torts; theft of, damage to, and destruction of assets; business interruption; errors and omissions; and natural disasters. Commercial insurance is purchased for claims arising from such matters. The Medical Center is self-insured for employee health and workers' compensation claims and judgments as discussed in Note 9.

(n) Net position

All resources that are not restricted by donors are included in unrestricted net position. Resources temporarily restricted by donors for specific purposes are reported as temporarily restricted net position. When specific purposes are achieved, either through passage of a stipulated time or the purpose for restriction is accomplished, they are classified to unrestricted net position and reported in the statement of revenues, expenses and changes in net position. Resources temporarily restricted by donors for additions to land, building and equipment are initially reported as temporarily restricted net position and are transferred to unrestricted net position when expended. Donor-imposed restrictions which stipulate that the resources be maintained permanently are reported as permanently restricted net position. Investment income for the permanently restricted net position is classified as either temporarily restricted or unrestricted based on the intent of the donor. As of June 30, 2014 and 2013, there were no permanently or temporarily restricted net position.

(o) Income taxes

The Medical Center is a not-for-profit corporation as described in Chapter 176 of the Private Acts and is exempt from federal income taxes pursuant to Section 115 of the Internal Revenue Code.

(p) Performance indicator

Excess of revenue over expenses (expenses over revenue) reflected in the accompanying statements of revenue, expenses and changes in net position is a performance indicator.

(q) Long-lived assets

Management evaluates the recoverability of its investment in long-lived assets on an ongoing basis and recognizes any impairment in the year of determination. It is reasonably possible that relevant conditions could change in the near term and necessitate a change in management's estimate of the recoverability of these assets.

HENRY COUNTY MEDICAL CENTER
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Notes to the Financial Statements

June 30, 2014 and 2013

(r) Adoption of new accounting pronouncements

In December 2010, the GASB issued Statement No. 62, *Codification of Accounting and Financial Reporting Guidance Contained in Pre-November 30, 1989 FASB and AICPA Pronouncements*. This statement amends accounting standards relating to the application of FASB Statements that do not contradict GASB pronouncements and incorporates into the GASB authoritative literature certain accounting and financial reporting guidance to bring all authoritative literature together in one place. This amendment was effective for financial statements for fiscal years beginning after December 15, 2011. Therefore the Medical Center adopted this standard at the beginning of fiscal year 2013.

In June 2011, the GASB issued Statement No. 63, *Financial Reporting of Deferred Outflows of Resources, Deferred Inflow of Resources, and Net Position*. This statement provides financial reporting guidance for deferred outflows of resources and deferred inflows of resources and identifies net position as the residual of all other elements presented in a statement of financial position. This amendment was effective for financial statements for fiscal years beginning after December 15, 2011. Therefore the Medical Center adopted this standard at the beginning of fiscal year 2013.

In March 2012, the GASB issued Statement No. 65, *Items Previously Reported as Assets and Liabilities*. This statement establishes accounting and financial reporting standards that reclassify, as deferred outflows of resources or deferred inflows of resources, certain items that were previously reported as assets and liabilities and recognizes, as outflows of resources or inflows of resources, certain items that were previously reported as assets and liabilities and is effective for financial statements for fiscal years beginning after December 15, 2012. Therefore the Medical Center adopted this standard at the beginning of fiscal year 2014.

The adoption of these accounting standards did not have a material impact on the Medical Center's financial statements.

(s) New accounting pronouncements

In June 2012, the GASB issued Statement No. 68, *Accounting and Financial Reporting for Pensions – an amendment of GASB No. 27*. The primary objective of this statement is to improve accounting and financial reporting by state and local governments for pensions. It also improves information provided by state and local governmental employers about financial support for pensions that is provided by other entities. The statement is effective for financial statements for fiscal years beginning after June 15, 2014. Therefore the Medical Center expects to adopt this standard at the beginning of fiscal year 2015.

In January 2013, the GASB issued Statement No. 69, *Government Combinations and Disposals of Government Operations*. This statement relates to accounting and financial reporting for government combinations and disposals of government operations and is effective for financial statements for fiscal years beginning after December 15, 2013. Therefore the Medical Center expects to adopt this standard at the beginning of fiscal year 2015.

HENRY COUNTY MEDICAL CENTER
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Notes to the Financial Statements

June 30, 2014 and 2013

The Medical Center is currently assessing the impact of adopting these accounting standards.

(t) Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

(u) Reclassifications

Certain reclassifications have been made to the 2013 financial statements in order for them to conform to the 2014 presentation. These reclassifications have no effect on net position or changes in net position as previously reported.

(v) Events occurring after reporting date

The Medical Center has evaluated events and transactions that occurred between June 30, 2014 and September 16, 2014, which is the date the financial statements were available to be issued, for possible recognition or disclosure in the financial statements.

(3) Third-party reimbursement programs

The Medical Center receives revenue under various third-party reimbursement programs which include Medicare, TennCare, and other third-party payors. Contractual adjustments under third-party reimbursement programs represent the difference between the Medical Center's billings at its established rates and the amounts reimbursed by third-party payors. They also include any differences between estimated third-party reimbursement settlements for prior years and subsequent tentative or final settlements. The adjustments resulting from tentative or final settlements to estimated reimbursement amounts resulted in an increase (decrease) to revenue of approximately \$(200,000) and \$54,000 for the years ended June 30, 2014 and 2013, respectively.

HENRY COUNTY MEDICAL CENTER
(a component unit of Henry County)

Notes to the Financial Statements

June 30, 2014 and 2013

(a) Medicare

The Medical Center is paid for substantially all services rendered to inpatient Medicare program beneficiaries under prospectively determined rates-per-discharge. Those rates vary according to a classification system that is based on clinical, diagnostic, and other factors. The Medical Center is paid for outpatient, emergency medical services and psychiatric services under a Medicare program known as the Ambulatory Payment Classification (APC) system. Under the APC system, outpatient services are classified into APC categories based on standard procedure codes (CPT-4 Codes) for the service provided and payment for the APC categories are determined using prospectively determined Federal payment rates adjusted for geographical area wage differences. The Medical Center receives cash payments at an interim rate with final settlement determined after the Medical Center's submission of annual cost reports and audits thereof by the Medicare fiscal intermediary. The Medical Center's classification of patients under the Medicare Prospective Payment System and the appropriateness of the patients' admissions are subject to validation reviews by the Medicare peer review organization.

(b) Medicaid

The Medicaid program reimburses the healthcare center for the cost of services rendered to Medicaid beneficiaries at a prospective rate which is based on the lower of the reimbursable cost of services rendered or a reimbursement cap set by Medicaid. The reimbursement cap is expressed as a per diem.

(c) TennCare

The State of Tennessee TennCare program is a managed care program which provides healthcare coverage to those previously eligible for Medicaid as well as the uninsured population. The Hospital contracts with various managed care organizations (MCO's) which offer both Health Maintenance Organization (HMO) and Preferred Provider Organization (PPO) healthcare products. Reimbursement to the Medical Center is received through per diems, Diagnosis-Related Group (DRG) payments and discounted fee for service.

(d) Commercial Payors

The Medical Center has entered into payment agreements with certain commercial insurance carriers, health maintenance organizations, and preferred provider organizations. The basis for payment to the Medical Center under these agreements includes prospectively determined rates per discharge and discounts from established rates.

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Notes to the Financial Statements

June 30, 2014 and 2013

(e) Credit Concentration

The Medical Center grants credit to patients and generally does not require collateral or other security in extending credit; however, it routinely obtains assignment of (or is otherwise entitled to receive) patients' benefits payable under their health insurance programs, plans or policies. At June 30, 2014 and 2013, the Medical Center had net receivables from the Federal Government (Medicare) of approximately \$3,000,000 and \$3,100,000, respectively, and from Medicaid/TennCare of approximately \$950,000 and \$700,000, respectively.

(f) Meaningful use payments from Medicare and Medicaid

The American Recovery and Reinvestment Act of 2009 (ARRA) established incentive payments under the Medicare and Medicaid programs for hospitals that implemented "meaningfully use" certified electronic health record (EHR) technology. In order to receive incentive payments, a hospital which is able to meet the meaningful use criteria must attest that during the EHR reporting period, the hospital used certified EHR technology and specify the technology used, satisfied the required meaningful use objectives and associated measures for the applicable stage, and must specify the EHR reporting period and provide the result of each applicable measure for all patients admitted to the inpatient or emergency department of the hospital during the EHR reporting period for which a selected measure is applicable. A hospital may receive an incentive payment for up to four years, provided it successfully demonstrates meaningful use of certified EHR technology for the EHR reporting period. Hospitals that adopt a certified EHR system and are meaningful users can begin receiving incentive payments in any federal fiscal year from 2011 (October 1, 2010 - September 30, 2011) to 2015; however, the incentive payments will decrease for hospitals that first start receiving payments in federal fiscal year 2014 or 2015.

The Medical Center met the meaningful use criteria during 2014 and 2013. As a result, the Medical Center recognized income of approximately \$242,000 from Medicaid in 2013. The Medical Center recognized approximately \$1,270,000 from Medicare in 2014. There are no receivables related to meaningful use at June 30, 2014 and 2013. The income is reported as other revenue on the accompanying statements of revenue, expenses and changes in net position.

(4) Inventories

A summary of inventories as of June 30, 2014 and 2013 is as follows:

	<u>2014</u>	<u>2013</u>
Medical stores	\$ 108,862	\$ 118,309
Dietary	32,190	32,736
Departmental	<u>1,912,120</u>	<u>2,033,842</u>
	<u>\$ 2,053,172</u>	<u>\$ 2,184,887</u>

HENRY COUNTY MEDICAL CENTER
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Notes to the Financial Statements

June 30, 2014 and 2013

(5) Property and equipment

The major classifications and changes in property and equipment as of and for the years ended June 30, 2014 and 2013 are as follows:

	<u>Balance at June 30, 2013</u>	<u>Additions/ Transfers</u>	<u>Placed in Service/ Retirements</u>	<u>Balance at June 30, 2014</u>
Land	\$ 851,433	\$ -	\$ -	\$ 851,433
Land improvements	1,594,649	2,028	(1,364)	1,595,313
Buildings and improvements	58,962,571	395,381	(15,030)	59,342,922
Machinery and equipment	<u>38,315,296</u>	<u>3,160,702</u>	<u>(2,153,912)</u>	<u>39,322,086</u>
	<u>99,723,949</u>	<u>3,558,111</u>	<u>(2,170,306)</u>	<u>101,111,754</u>
Less allowance for depreciation and amortization:				
Land improvements	(1,162,976)	(38,463)	1,245	(1,200,194)
Buildings and improvements	(25,729,123)	(1,956,936)	14,779	(27,671,280)
Machinery and equipment	<u>(28,274,764)</u>	<u>(3,135,316)</u>	<u>2,141,443</u>	<u>(29,268,637)</u>
	<u>(55,166,863)</u>	<u>(5,130,715)</u>	<u>2,157,467</u>	<u>(58,140,111)</u>
	44,557,086	(1,572,604)	(12,839)	42,971,643
Construction in progress	<u>329,908</u>	<u>570,328</u>	<u>(763,265)</u>	<u>136,971</u>
	<u>\$ 44,886,994</u>	<u>\$ (1,002,276)</u>	<u>\$ (776,104)</u>	<u>\$ 43,108,614</u>

	<u>Balance at June 30, 2012</u>	<u>Additions/ Transfers</u>	<u>Placed in Service/ Retirements</u>	<u>Balance at June 30, 2013</u>
Land	\$ 892,250	\$ -	\$ (40,817)	\$ 851,433
Land improvements	1,244,196	350,453	-	1,594,649
Buildings and improvements	56,025,784	2,936,787	-	58,962,571
Machinery and equipment	<u>32,774,227</u>	<u>5,674,576</u>	<u>(133,507)</u>	<u>38,315,296</u>
	<u>90,936,457</u>	<u>8,961,816</u>	<u>(174,324)</u>	<u>99,723,949</u>
Less allowance for depreciation and amortization:				
Land improvements	(1,141,827)	(21,149)	-	(1,162,976)
Buildings and improvements	(23,751,371)	(1,977,752)	-	(25,729,123)
Machinery and equipment	<u>(25,256,477)</u>	<u>(3,191,873)</u>	<u>173,586</u>	<u>(28,274,764)</u>
	<u>(50,149,675)</u>	<u>(5,190,774)</u>	<u>173,586</u>	<u>(55,166,863)</u>
	40,786,782	3,771,042	(738)	44,557,086
Construction in progress	<u>1,708,950</u>	<u>2,562,260</u>	<u>(3,941,302)</u>	<u>329,908</u>
	<u>\$ 42,495,732</u>	<u>\$ 6,333,302</u>	<u>\$ (3,942,040)</u>	<u>\$ 44,886,994</u>

HENRY COUNTY MEDICAL CENTER
(a component unit of Henry County)

Notes to the Financial Statements

June 30, 2014 and 2013

The Medical Center is in the process of constructing various expansions and additions to the existing facilities. As of June 30, 2014, the total cost of these projects is expected to be approximately \$870,000.

(6) Other intangible assets

Other intangible assets include non-compete agreements with 7 year lives. As of June 30, 2014 and 2013, the non-compete agreements have a balance of \$332,888 and \$406,863 which is net of accumulated amortization of \$184,938 and \$110,963, respectively. Amortization expense totaled \$73,975 in 2014 and 2013. Future amortization expense of the net carrying amount of the non-compete agreement is \$73,975 per year.

(7) Long-term debt

A schedule of changes in the Medical Center's long-term debt as of and for the years ended June 30, 2014 and 2013 is as follows:

	<u>Balance at</u> <u>June 30, 2013</u>	<u>Additions</u>	<u>Reductions</u>	<u>Balance at</u> <u>June 30, 2014</u>	<u>Amounts Due</u> <u>Within One</u> <u>Year</u>
Public Building					
Authority of the					
County of					
Montgomery, TN					
- Series 2002	\$ 11,836,000	\$ -	\$ (604,000)	\$ 11,232,000	\$ 634,000
General					
Obligation					
Hospital					
Revenue and Tax					
Capital Outlay					
Note - Series					
2011	5,083,010	-	(445,917)	4,637,093	460,386
Public Building					
Authority of the					
City of					
Clarksville, TN -					
Series 2012	6,602,000	-	(407,000)	6,195,000	416,000
Other debt	<u>94,210</u>	<u>294,580</u>	<u>(140,521)</u>	<u>248,269</u>	<u>107,120</u>
	<u>\$ 23,615,220</u>	<u>\$ 294,580</u>	<u>\$ (1,597,438)</u>	<u>\$ 22,312,362</u>	<u>\$ 1,617,506</u>

HENRY COUNTY MEDICAL CENTER
(a component unit of Henry County)

Notes to the Financial Statements

June 30, 2014 and 2013

	<u>Balance at</u> <u>June 30, 2012</u>	<u>Additions</u>	<u>Reductions</u>	<u>Balance at</u> <u>June 30, 2013</u>	<u>Amounts Due</u> <u>Within One</u> <u>Year</u>
Public Building					
Authority of the					
County of					
Montgomery, TN					
- Series 2002	\$ 12,411,000	\$ -	\$ (575,000)	\$ 11,836,000	\$ 604,000
General					
Obligation					
Hospital					
Revenue and Tax					
Capital Outlay					
Note - Series					
2011	5,514,290	-	(431,280)	5,083,010	445,595
Public Building					
Authority of the					
City of					
Clarksville, TN -					
Series 2012	7,000,000	-	(398,000)	6,602,000	407,000
Other debt	<u>73,529</u>	<u>129,162</u>	<u>(108,481)</u>	<u>94,210</u>	<u>94,210</u>
	<u>\$ 24,998,819</u>	<u>\$ 129,162</u>	<u>\$ (1,512,761)</u>	<u>\$ 23,615,220</u>	<u>\$ 1,550,805</u>

During June 2002, the Medical Center entered into a loan agreement with the Public Building Authority of the County of Montgomery, Tennessee (Building Authority) whereby, the Building Authority agreed to loan the Medical Center up to \$16,500,000 for the construction, acquisition, and enlargement of its buildings, structures, and facilities. As of June 30, 2014 and 2013, the Medical Center had outstanding borrowings of \$11,232,000 and \$11,836,000, respectively, under this agreement. The loan agreement bears interest at an adjustable rate (0.28% as of June 30, 2014), and is due in annual installments varying between \$634,000 and \$1,139,000 through May 25, 2027. The adjustable interest rate is adjusted daily as determined by the remarketing agent.

HENRY COUNTY MEDICAL CENTER
(a component unit of Henry County)

Notes to the Financial Statements

June 30, 2014 and 2013

During April 2011, the Medical Center entered into a General Obligation Hospital Revenue and Tax Capital Outlay Note in the amount of \$6,000,000 secured by the general obligation of Henry County for the construction and enlargement of its buildings, structures, and facilities. As of June 30, 2014 and 2013, the Medical Center had outstanding borrowings of \$4,637,093 and \$5,083,010 under this obligation. The note bears interest at a fixed rate of 3.27% per annum, and is due in monthly installments of \$50,431 through April 1, 2023.

During January 2012, the Medical Center entered into a loan agreement with the Public Building Authority of the City of Clarksville, Tennessee (Building Authority) whereby, the Building Authority agreed to loan the Medical Center up to \$7,000,000 to provide funding to finance certain public works projects, including the acquisition of the Kentucky Lake Surgery Center, LLC. As of June 30, 2014 and 2013, the Medical center had outstanding borrowings of \$6,195,000 and \$6,602,000 under this obligation. The note bears interest at an adjustable rate (0.60% as of June 30, 2014), and is due in annual installments varying between \$416,000 and \$543,000 through June 1, 2027. The adjustable interest rate is adjusted weekly as determined by the remarketing agent.

Pursuant to the agreements for the Building Authority loans, if the principal of all bonds issued under such loans are accelerated, and the bonds are paid by the remarketing agent, the repayment schedule applicable to such loans shall be recalculated over a term of 60 months from the date of such acceleration. The interest rate on the loan amounts after such acceleration shall adjust to the prime rate as defined in the agreements.

A summary of future maturities and interest of long-term debt as of June 30, 2014 is as follows:

<u>Year</u>	<u>Principal</u>	<u>Estimated Interest</u>	<u>Total Payments</u>
2015	\$ 1,617,506	\$ 211,000	\$ 1,828,506
2016	1,675,000	191,000	1,866,000
2017	1,661,000	171,000	1,832,000
2018	1,687,000	150,000	1,837,000
2019	1,751,000	128,000	1,879,000
2020 - 2024	9,078,000	303,000	9,381,000
2025 - 2027	<u>4,842,856</u>	<u>28,000</u>	<u>4,870,856</u>
	<u>\$ 22,312,362</u>	<u>\$ 1,182,000</u>	<u>\$ 23,494,362</u>

HENRY COUNTY MEDICAL CENTER
(a component unit of Henry County)

Notes to the Financial Statements

June 30, 2014 and 2013

(8) Employee benefit plans

Pension plan

Employees of the Medical Center are members of the Political Subdivision Pension Plan (PSPP), an agent multiple-employer defined benefit pension plan administered by the Tennessee Consolidated Retirement System (TCRS). TCRS provides retirement benefits as well as death and disability benefits. Benefits are determined by a formula using the member's high five-year average salary and years of service. Members become eligible to retire at the age of 60 with five years of service or at any age with 30 years of service. A reduced retirement benefit is available to vested members at the age of 55. Disability benefits are available to active members with five years of service who become disabled and cannot engage in gainful employment. There is no service requirement for disability that is the result of an accident or injury occurring while the member was in the performance of duty. Members joining the system after July 1, 1979 become vested after five years of service and members joining prior to July 1, 1979 were vested after four years of service. Benefit provisions are established in state statute found in Title 8, Chapter 34-37 of the Tennessee Code Annotated (TCA). State statutes are amended by the Tennessee General Assembly. Political subdivisions such as the Medical Center participate in the TCRS as individual entities and are liable for all costs associated with the operation and administration of their plan. Benefit improvements are not applicable to a political subdivision unless approved by the chief governing body.

The TCRS issues a publicly available financial report that includes financial statements and required supplementary information for the PSPP. That report may be obtained by writing to Tennessee Treasury Department, Consolidated Retirement System, 10th Floor Andrew Jackson Building, Nashville, TN 37243-0230 or can be accessed at www.treasury.state.tn.us. Copies of footnotes in PDF format can be accessed at <http://www.treasury.state.tn.us/tcrs/PS/>.

The Medical Center is a political subdivision of the County. The Medical Center's funding policy and schedule of pension plan funding progress have not been included within the financial statements as these amounts are aggregated with the County. The Henry County Annual Financial Report should be read to obtain the aggregated information related to funding policy and schedule of pension plan funding progress. For the years ended June 30, 2014 and 2013, the Medical Center's annual pension costs were approximately \$1,716,000 and \$1,776,000, respectively.

HENRY COUNTY MEDICAL CENTER
(a component unit of Henry County)

Notes to the Financial Statements

June 30, 2014 and 2013

Deferred compensation plans

Effective January 1, 2002, the Medical Center established a deferred compensation plan (the "Plan") under Section 457 of the Internal Revenue Code. Employees become eligible to participate in the Plan on their first day of employment. The Medical Center does not make any contributions to the Plan nor does it bear any of the administrative costs.

During 2010, the Medical Center implemented a physician call pay plan whereas the Medical Center would make contributions to the plan on behalf of the physicians. Effective July 1, 2011, the deferred element of the physician on-call plan was terminated and participants are paid quarterly. The Medical Center still holds the life insurance policies and the underlying assets which are invested in mutual funds and amounted to approximately \$1,240,000 and 850,000 at June 30, 2014 and 2013, respectively. These assets are included in other assets in the accompanying statements of net position.

(9) Commitments and contingencies

Lease commitments

The Medical Center leases various equipment under operating lease agreements. Rent expense was \$916,903 and \$1,090,757 in 2014 and 2013, respectively.

A summary of future minimum payments under these equipment leases as of June 30, 2014 is as follows:

<u>Year</u>	
2015	\$ 754,000
2016	479,000
2017	405,000
2018	379,000
2019	293,000
2020 and later years	<u>729,000</u>
	<u>\$ 3,039,000</u>

Insurance

The Medical Center maintains commercial insurance on a claims-made basis for medical malpractice liabilities. Insurance coverages are \$300,000 individually and \$900,000 in the aggregate annually, which is consistent with current litigation settlement limitations established by the State of Tennessee for governmental entities. Management intends to maintain such coverages in the future. The Medical Center is involved in litigation arising in the ordinary course of business; however, management is of the opinion that insurance coverages are adequate to cover any potential losses on asserted claims. Management is unaware of any incidents which would ultimately result in a loss in excess of the Medical Center's insurance coverages.

HENRY COUNTY MEDICAL CENTER
(a component unit of Henry County)

Notes to the Financial Statements

June 30, 2014 and 2013

The Medical Center is self-insured for a portion of employee medical and other healthcare benefits and workers' compensation claims. The risk of loss retained by the Medical Center is limited to \$180,000 and \$400,000 per occurrence for employee health and workers' compensation, respectively. Beginning on July 1, 2014, the risk of loss related to workers' compensation increased to \$500,000. The Medical Center has purchased excess insurance to provide coverage for claims in excess of the self-insured retention. Contributions by the Medical Center for employee health are based on actuarial estimates, while contributions for workers' compensation are based on actual claims experience. Claims expense and liabilities are reported when it is probable that a loss has occurred and the amount of that loss can be reasonably estimated. These losses include a provision for estimated claims incurred but not reported. Reserves included within accrued expenses related to employee medical and other healthcare benefits amounted to \$950,000 in 2014 and 2013. Reserves included within accrued expenses related to workers' compensation claims amounted to \$434,867 in 2014 and 2013.

Healthcare Industry

The delivery of personal health care services entails an inherent risk of liability. Participants in the health care services industry have become subject to an increasing number of lawsuits alleging negligence or related legal theories, many of which involve large claims and result in the incurrence of significant exposure and defense costs. The Company and its subsidiaries are insured with respect to medical malpractice risk on a claims-made basis. The Company also maintains insurance for general liability, director and officer liability and property. Certain policies are subject to deductibles. In addition to the insurance coverage provided, the Company indemnifies certain officers and directors for actions taken on behalf of the Company and its subsidiaries. Management is not aware of any claims against it or its subsidiaries which would have a material financial impact.

The health care industry is subject to numerous laws and regulations of federal, state and local governments. These laws and regulations include, but are not necessarily limited to, matters such as licensure, accreditation, government health care program participation requirements, reimbursement for patient services, and Medicare fraud and abuse. Recently, government activity has increased with respect to investigations and/or allegations concerning possible violations of fraud and abuse statutes and/or regulations by health care providers. Violations of these laws and regulations could result in expulsion from government health care programs together with the imposition of significant fines and penalties, as well as repayments for patient services previously billed. Management believes that the Company is in compliance with fraud and abuse statutes, as well as other applicable government laws and regulations.

Management continues to implement policies, procedures, and compliance overview organizational structure to enforce and monitor compliance with the Health Insurance Portability and Accountability Act of 1996 and other government statutes and regulations. The Medical Center's compliance with such laws and regulations is subject to future government review and interpretations, as well as regulatory actions which are unknown or unasserted at this time.

HENRY COUNTY MEDICAL CENTER
(a component unit of Henry County)

Notes to the Financial Statements

June 30, 2014 and 2013

The Centers for Medicare and Medicaid Services ("CMS") have implemented a Recovery Audit Contractors ("RAC") program. The purpose of the program is to reduce improper Medicare payments through the detection and recovery of overpayments. CMS has engaged subcontractors to perform these audits and they are being compensated on a contingency basis based on the amount of overpayments that are recovered. While management believes that all Medicare billings are proper and adequate support is maintained, certain aspects of Medicare billing, coding and support are subject to interpretation and may be viewed differently by the RAC auditors. As the amount of any recovery is unknown, management has not recorded any reserves related to the RAC audit at this time.

Healthcare Reform

In March 2010, Congress adopted comprehensive health care insurance legislation, the Patient Care Protection and Affordable Care Act and the Health Care and Education Reconciliation Act ("collectively, the "Health Care Reform Legislation"). The Health Care Reform Legislation, among other matters, is designed to expand access to health care coverage to substantially all citizens through a combination of public program expansion and private industry health insurance. Provisions of the Health Care Reform Legislation become effective at various dates over the next several years and a number of additional steps are required to implement these requirements. Due to the complexity of the Health Care Reform Legislation, reconciliation and implementation of the legislation continues to be under consideration by lawmakers, and it is not certain as to what changes may be made in the future regarding health care policies. Changes to existing Medicaid coverage and payments are also expected to occur as a result of this legislation. While the full impact of Health Care Reform Legislation is not yet fully known, changes to policies regarding reimbursement, universal health insurance and managed competition may materially impact the Company's operations.

(10) Functional expenses

The following is a summary of management's functional classification of operating expenses:

	<u>2014</u>	<u>2013</u>
Healthcare services	\$ 47,813,512	\$ 47,054,051
General and administrative	<u>24,366,616</u>	<u>24,789,813</u>
	<u>\$ 72,180,128</u>	<u>\$ 71,843,864</u>

**HENRY COUNTY MEDICAL CENTER
Hospital and HHA**

Schedule of Net Position Information

June 30, 2014 and 2013

	<u>2014</u>	<u>2013</u>
Assets:		
Current assets:		
Cash and cash equivalents	\$ 532,207	\$ 327,577
Assets limited as to use and that are required for current liabilities	1,720,987	1,702,846
Patient accounts receivable, net	8,601,249	7,635,023
Estimated third-party payor settlements	-	588,712
Due from Healthcare Center	1,981,162	1,052,846
Due from EMS Agency	3,638,623	3,391,302
Inventories	2,006,978	2,129,915
Prepaid expenses and other current assets	<u>543,882</u>	<u>450,889</u>
Total current assets	19,025,088	17,279,110
Property and equipment, net	41,297,432	42,855,481
Long-term investments	6,687,889	6,960,300
Assets limited as to use, excluding assets required for current liabilities	9,685,254	8,811,190
Goodwill and other intangible assets	4,993,320	5,067,295
Other assets	<u>1,576,497</u>	<u>1,271,299</u>
Total assets	<u>83,265,480</u>	<u>82,244,675</u>
Liabilities:		
Current portion of long-term debt	1,617,506	1,550,805
Accounts payable	2,022,852	1,651,077
Accrued expenses	3,081,415	3,716,085
Estimated third-party payor settlements	<u>52,013</u>	<u>-</u>
Total current liabilities	6,773,786	6,917,967
Long-term debt, excluding current portion	<u>20,694,856</u>	<u>22,064,415</u>
Total liabilities	<u>27,468,642</u>	<u>28,982,382</u>
Net position:		
Net investment in capital assets	18,985,070	19,240,261
Unrestricted	<u>36,811,768</u>	<u>34,022,032</u>
Total net position	<u>\$ 55,796,838</u>	<u>\$ 53,262,293</u>

See accompanying independent auditors' report.

HENRY COUNTY MEDICAL CENTER
Hospital and HHA

Schedule of Revenue, Expenses, and Changes in Net Position Information

Years ended June 30, 2014 and 2013

	<u>2014</u>	<u>2013</u>
Operating revenue:		
Patient service revenue, net of provision for bad debts of \$4,916,279 and \$5,553,505 in 2014 and 2013, respectively	\$ 61,105,879	\$ 58,603,088
Management fee revenue	96,000	96,000
Other revenue	<u>2,738,864</u>	<u>1,469,306</u>
Total operating revenue	<u>63,940,743</u>	<u>60,168,394</u>
Expenses:		
Salaries and wages	23,825,597	24,050,939
Employee benefits	7,092,595	7,690,795
Supplies	14,764,793	13,390,875
Professional fees	3,412,125	3,290,068
Physician fees	1,061,894	931,282
Utilities and telephone	1,280,907	1,378,838
Repairs and maintenance	2,763,406	2,290,907
Leases and rentals	827,374	1,005,095
Insurance	392,374	289,084
Depreciation and amortization	4,847,474	4,906,778
Other expenses	<u>1,669,768</u>	<u>1,873,872</u>
Total expenses	<u>61,938,307</u>	<u>61,098,533</u>
Operating income (loss)	<u>2,002,436</u>	<u>(930,139)</u>
Nonoperating income (expense):		
Investment income	103,499	112,419
Interest expense	(233,111)	(270,427)
Other nonoperating income	<u>661,721</u>	<u>593,912</u>
Total nonoperating income	<u>532,109</u>	<u>435,904</u>
Excess of revenue over expenses	<u>2,534,545</u>	<u>(494,235)</u>
Net position at beginning of year	<u>53,262,293</u>	<u>53,756,528</u>
Net position at end of year	<u>\$ 55,796,838</u>	<u>\$ 53,262,293</u>

See accompanying independent auditors' report.

HENRY COUNTY MEDICAL CENTER
Healthcare Center

Schedule of Net Position Information

June 30, 2014 and 2013

	<u>2014</u>	<u>2013</u>
Assets:		
Current assets:		
Cash and cash equivalents	\$ 827,577	\$ 716,506
Patient accounts receivable, net	974,654	914,734
Estimated third-party payor settlements	69,404	47,331
Inventories	28,482	36,225
Prepaid expenses and other current assets	<u>12,905</u>	<u>8,976</u>
Total current assets	1,913,022	1,723,772
Property and equipment, net	<u>1,682,012</u>	<u>1,842,204</u>
Total assets	<u>3,595,034</u>	<u>3,565,976</u>
Liabilities:		
Accounts payable	102,635	109,283
Accrued expenses	496,139	518,835
Due to Medical Center	<u>1,981,162</u>	<u>1,052,846</u>
Total current liabilities	<u>2,579,936</u>	<u>1,680,964</u>
Net position:		
Net investment in capital assets	1,682,012	1,842,204
Unrestricted (deficit)	<u>(666,914)</u>	<u>42,808</u>
Total net position	<u>\$ 1,015,098</u>	<u>\$ 1,885,012</u>

See accompanying independent auditors' report.

HENRY COUNTY MEDICAL CENTER
Healthcare Center

Schedule of Revenue, Expenses, and Changes in Net Position Information

Years ended June 30, 2014 and 2013

	<u>2014</u>	<u>2013</u>
Operating revenue:		
Patient service revenue, net of provision for bad debts of \$22,073 and \$6,439 in 2014 and 2013, respectively	\$ 7,835,802	\$ 8,492,700
Other revenue	<u>19,315</u>	<u>18,568</u>
Total operating revenue	<u>7,855,117</u>	<u>8,511,268</u>
Expenses:		
Salaries and wages	4,458,770	4,602,347
Employee benefits	1,514,433	1,643,400
Supplies	1,149,524	1,190,242
Professional fees	55,648	93,193
Physician fees	24,500	26,200
Utilities and telephone	192,162	197,041
Repairs and maintenance	73,461	95,460
Leases and rentals	61,533	57,706
Insurance	55,822	59,347
Depreciation and amortization	280,600	288,334
Other expenses	39,896	42,415
Services tax	<u>333,750</u>	<u>333,750</u>
Total expenses	<u>8,240,099</u>	<u>8,629,435</u>
Operating loss	<u>(384,982)</u>	<u>(118,167)</u>
Nonoperating expense:		
Investment income	432	1,389
Other nonoperating expense	<u>(485,364)</u>	<u>(483,311)</u>
Total nonoperating expense	<u>(484,932)</u>	<u>(481,922)</u>
Excess of expenses over revenue	(869,914)	(600,089)
Net position at beginning of year	<u>1,885,012</u>	<u>2,485,101</u>
Net position at end of year	<u><u>\$ 1,015,098</u></u>	<u><u>\$ 1,885,012</u></u>

See accompanying independent auditors' report.

**HENRY COUNTY MEDICAL CENTER
EMS Agency**

Schedule of Net Position Information

June 30, 2014 and 2013

	<u>2014</u>	<u>2013</u>
Assets:		
Current assets:		
Cash and cash equivalents	\$ 292,095	\$ 122,739
Patient accounts receivable, net	507,502	524,624
Inventories	17,712	18,747
Prepaid expenses and other current assets	<u>1,295</u>	<u>24,497</u>
Total current assets	818,604	690,607
Property and equipment, net	<u>129,170</u>	<u>189,309</u>
Total assets	<u>947,774</u>	<u>879,916</u>
Liabilities:		
Accounts payable	28,800	22,092
Accrued expenses	86,159	63,954
Due to Medical Center	<u>3,638,623</u>	<u>3,391,302</u>
Total current liabilities	<u>3,753,582</u>	<u>3,477,348</u>
Net Position:		
Net investment in capital assets	129,170	189,309
Unrestricted (deficit)	<u>(2,934,978)</u>	<u>(2,786,741)</u>
Total net position	<u>\$ (2,805,808)</u>	<u>\$ (2,597,432)</u>

See accompanying independent auditors' report.

HENRY COUNTY MEDICAL CENTER
EMS Agency

Schedule of Revenue, Expenses, and Changes in Net Position Information

Years ended June 30, 2014 and 2013

	<u>2014</u>	<u>2013</u>
Patient service revenue, net of provision for bad debts of \$752,916 and \$658,012 in 2014 and 2013, respectively	\$ 1,880,932	\$ 2,019,305
Other revenue	<u>1,814</u>	<u>753</u>
Total operating revenue	<u>1,882,746</u>	<u>2,020,058</u>
Expenses:		
Salaries and wages	1,195,449	1,234,143
Employee benefits	379,278	421,623
Supplies	138,097	156,131
Professional fees	62,849	58,510
Physician fees	6,000	6,000
Utilities and telephone	23,936	28,628
Repairs and maintenance	49,531	64,072
Leases and rentals	27,996	27,956
Insurance	34,492	38,501
Depreciation and amortization	76,616	69,637
Other expenses	7,478	10,695
Management fees	<u>96,000</u>	<u>96,000</u>
Total expenses	<u>2,097,722</u>	<u>2,211,896</u>
Operating loss	(214,976)	(191,838)
Nonoperating income:		
Investment income	100	167
Other nonoperating income	<u>6,500</u>	<u>-</u>
Total nonoperating income	<u>6,600</u>	<u>167</u>
Excess of expenses over revenues	(208,376)	(191,671)
Net position at beginning of year	<u>(2,597,432)</u>	<u>(2,405,761)</u>
Net position at end of year	<u>\$ (2,805,808)</u>	<u>\$ (2,597,432)</u>

See accompanying independent auditors' report.

HENRY COUNTY MEDICAL CENTER
Psychiatric Department

Schedule of Revenue and Expenses Information

Years ended June 30, 2014 and 2013

	<u>2014</u>	<u>2013</u>
Patient service revenue(1)	\$ <u>3,219,036</u>	\$ <u>3,826,864</u>
Operating expenses(1):		
Salaries and wages	768,986	745,612
Employee benefits	56,537	56,762
Professional services	83,530	106,000
Rent	912	1,085
Office supplies	1,572	1,881
Medical supplies	3,923	5,425
Pantry	6,255	7,777
Small equipment	345	806
Miscellaneous	<u>4,890</u>	<u>7,366</u>
Total expenses	<u>926,950</u>	<u>932,714</u>
Excess of revenue over expenses(1)	\$ <u><u>2,292,086</u></u>	\$ <u><u>2,894,150</u></u>

- (1) The above information is summarized from the departmental report. It does not include estimates for contractual adjustments or bad debt expense, nor does it include any allocation of the costs incurred by the general service departments.

See accompanying independent auditors' report.

**Independent Auditors' Report on Internal Control Over Financial Reporting and on
Compliance and Other Matters Based on an Audit of Financial Statements Performed in
Accordance with Government Auditing Standards**

The Board of Trustees
Henry County Medical Center
Paris, Tennessee:

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the business-type activities of Henry County Medical Center (Medical Center), a component unit of Henry County, Tennessee, as of and for the year ended June 30, 2014, and the related notes to the financial statements, which collectively comprise the Medical Center's basic financial statements, and have issued our report thereon dated September 16, 2014.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Medical Center's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Medical Center's internal control. Accordingly, we do not express an opinion on the effectiveness of the Medical Center's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Medical Center's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Medical Center's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Medical Center's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Medical Center's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Lattimore Black Morgan & Cain, PC

Brentwood, Tennessee
September 16, 2014